



Second Quarter 2025 Earnings

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July 24, 2025



Forward-Looking Statements



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of TransUnion's management and are subject to significant risks and uncertainties. Actual results may differ materially from those described in the forward-looking statements. Factors that could cause TransUnion's actual results to differ materially from those described in the forward-looking statements include: macroeconomic effects and changes in market conditions, including the impact of tariffs, inflation, risk of recession and industry trends and adverse developments in the debt, consumer credit and financial services markets, including the impact on the carrying value of our assets in all of the markets where we operate; our ability to provide competitive services and prices; our ability to retain or renew existing agreements with large or long-term customers; our ability to maintain the security and integrity of our data; our ability to deliver services timely without interruption; our ability to maintain our access to data sources; government regulation and changes in the regulatory environment; litigation or regulatory proceedings; our approach to the use of artificial intelligence; our ability to effectively manage our costs; our efforts to execute our transformation plan and achieve the anticipated benefits and savings; our ability to maintain effective internal control over financial reporting or disclosure controls and procedures; economic and political stability in the United States and risks associated with the international markets where we operate; our ability to effectively develop and maintain strategic alliances and joint ventures; our ability to timely develop new services and the market's willingness to adopt our new services; our ability to manage and expand our operations and keep up with rapidly changing technologies; our ability to acquire businesses, successfully secure financing for our acquisitions, timely consummate our acquisitions, successfully integrate the operations of our acquisitions, control the costs of integrating our acquisitions and realize the intended benefits of such acquisitions; our ability to protect and enforce our intellectual property, trade secrets and other forms of unpatented intellectual property; our ability to defend our intellectual property from infringement claims by third parties; the ability of our outside service providers and key vendors to fulfill their obligations to us; further consolidation in our end-customer markets; the increased availability of free or inexpensive consumer information; losses against which we do not insure; risks related to our indebtedness, including our ability to make timely payments of principal and interest and our ability to satisfy covenants in the agreements governing our indebtedness; our ability to maintain our liquidity; our dividend payments and dividend rate; share repurchase plans; our reliance on key management personnel; changes in tax laws or adverse outcomes resulting from examination of our tax returns; and other one-time events and other factors that can be found in our Annual Report on Form 10-K for the year ended December 31, 2024, and any subsequent Quarterly Report on Form 10-Q or Current Report on Form 8-K, which are filed with the Securities and Exchange Commission and are available on TransUnion's website (www.transunion.com/tru) and on the Securities and Exchange Commission's website (www.sec.gov). TransUnion undertakes no obligation to publicly release the result of any revisions to these forward-looking statements to reflect the impact of events or circumstances that may arise after the date of this presentation.

Non-GAAP Financial Information



This investor presentation includes certain non-GAAP measures that are more fully described in the appendices to the presentation. Exhibit 99.1, "Press release of TransUnion dated July 24, 2025, announcing results for the quarter ended June 30, 2025," under the heading 'Non-GAAP Financial Measures,'" furnished to the Securities and Exchange Commission on July 24, 2025. These financial measures should be reviewed in conjunction with the relevant GAAP financial measures and are not presented as alternative measures of GAAP. Other companies in our industry may define or calculate these measures differently than we do, limiting their usefulness as comparative measures. Because of these limitations, these non-GAAP financial measures should not be considered in isolation or as substitutes for performance measures calculated in accordance with GAAP. Reconciliations of these non-GAAP financial measures to their most directly comparable GAAP financial measures for each of the periods included in this presentation are included in the Appendices at the back of this investor presentation.



- 1 Second quarter highlights and market perspectives
- 2 Strategic priorities and spotlight on Trusted Call Solutions
- 3 Second quarter 2025 financial results
- 4 Third quarter and full-year 2025 guidance

Second quarter 2025 highlights



Exceeded guidance on revenue, Adjusted EBITDA and Adjusted Diluted EPS



Organic constant currency revenue +9%, ~6.5% excluding mortgage



U.S. Markets revenue +10%* led by double-digit growth in Financial Services and Insurance



International revenue grew +6%*, with India accelerating to +8%; Canada and Africa grew double-digits



Leverage Ratio of 2.8x at quarter-end; repurchased \$47M** shares year-to-date through mid-July

*Revenue growth figures referenced above are organic constant currency.

**Represents the cost to acquire shares excluding commissions and excise taxes.

For additional information, refer to the “Non-GAAP Financial Information” section on slide 2 and the Appendix at the back of this investor presentation.

Market perspectives



U.S. credit volumes stable and modestly better than anticipated in Q2



Consumer finances healthy, supported by low unemployment, modest real wage growth and manageable inflation



Lenders well-positioned with strong earnings, adequate capital and good credit performance



Improving clarity on U.S. trade and fiscal policies but risks remain around inflation, interest rates, employment and economic growth

Raising FY 2025 revenue and Adjusted Diluted EPS guidance; reflecting H1 outperformance balanced against prudent conservatism given ongoing market uncertainty

Celebrating 25th anniversary of partnering to shape India's financial ecosystem



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Empowering India's Credit Evolution: TransUnion CIBIL Credit Conference 2025 Explores Inclusive Finance and Economic Empowerment



Credit Conference: Hosted 2,500+ clients, 100+ CEOs

- Presentations from **CEOs, industry veterans** and **RBI Deputy Governor**
- **10 thematic sessions** focused on lending, insurance, consumer experience



Launched 6 products and 4 thought-leadership reports

- Enhanced versions of our flagship scores and ranks
- Reports on key lending segments, some in partnership with leading industry bodies



India is a multi-decade growth story for TransUnion

- **Supportive macroeconomic and regulatory environment**
- Experiencing a **gradual pace of credit volume recovery** – as anticipated
- Continue to believe the business can deliver **20%+ growth over the medium term**

Delivering against our 2025 strategic priorities

Deliver Financial Commitments



Drive consistent financial results

- **Exceeded financial guidance** for 7th straight quarter
- 6th straight quarter of at least **high-single digit** organic constant currency revenue growth
- Double-digit growth in U.S. Financial Services and Insurance
- Accelerated growth in India (+8%); double-digit growth in Canada and Africa
- **Maintaining prudently conservative guidance for 2025**

Transform the Business



Complete technology modernizations

- **Strengthened credit functionality on OneTru** to deliver the most complex workloads
- **Migrated key consumer indirect customers** to new global consumer technology platform
- **Augmented OneTru Identity** with public records database
- Expanded use cases and adoption of **OneTru Assist**, a proprietary **AI-powered** tool to enhance developer productivity



Enhance global operating model

- **Strengthened Solutions leadership**, adding Brian Silver as Head of Marketing Solutions
- **Refined product management approach** to align resources, streamline decision-making and accelerate new product iterations
- **Fostered best-in-class GCC network** with continuous process improvement

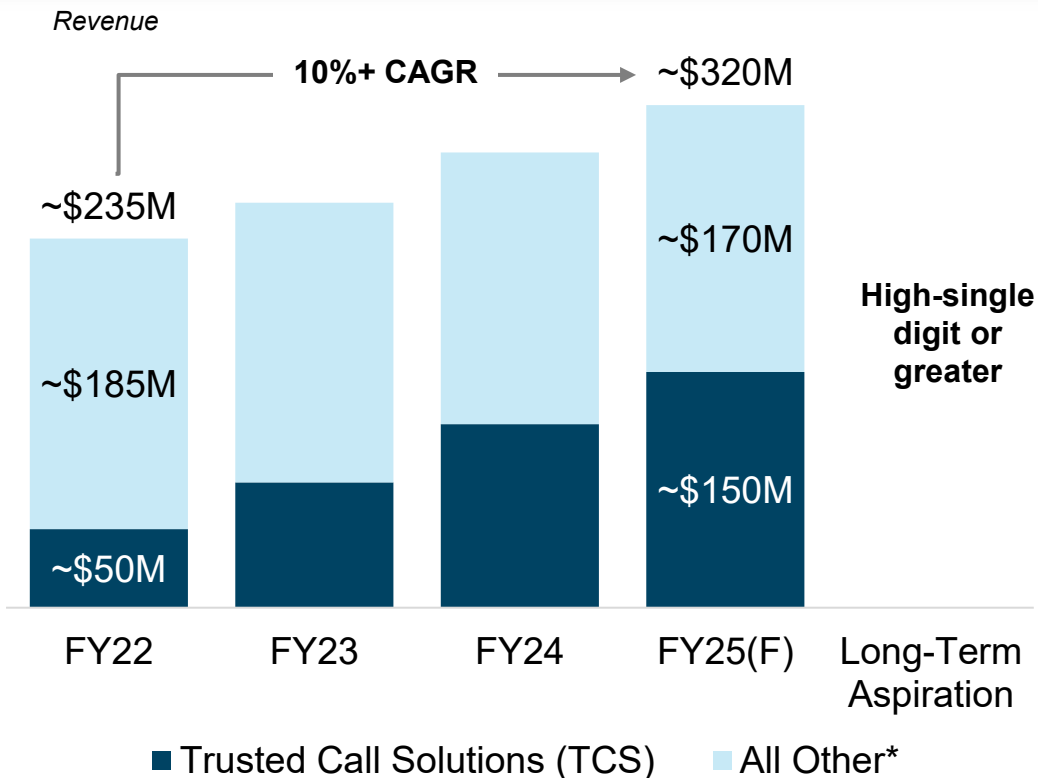


Accelerate innovation across solution suites

- **FactorTrust**: Grew double-digits with increasing competitive wins and a strong pipeline
- **Fraud**: Launched new models utilizing enriched identity graph and advanced analytics and machine learning capabilities
- **Marketing**: Increased sales momentum and strong retention
- **Consumer**: Launched freemium offering in U.S.; achieved key milestones in Monevo integration

Communications Solutions Overview

Fast-growing solutions suite (FY22-25)



Complementary to TransUnion strategy

- **Restoring trust and transforming phone experience** for businesses and consumers
 - Highly relevant for fraud mitigation and consumer engagement
- **Trusted Call Solutions (TCS)** scaled from ~\$50M in 2022 to expected \$150M in 2025
- **Remaining solutions** embed us with telco companies and enabled the creation of TCS
 - Highly profitable solutions but revenue growth is flat to declining slightly

*All Other includes landline CallerID, Carrier Provisioning, Listings Management, and Global Number Intelligence



TCS transforms the phone experience

Problem

Poor consumer experience in the phone channel

87% of enterprises said phone channel remains the most important outbound contact channel

78% of consumers prefer calls when dealing with personal, urgent or complex issues. But **80%** block calls from numbers they don't know.

Consumers faced **55 billion robocalls in 2024** and lost \$12 billion to robocall-related fraud



Solution

Trusted Call Solutions (TCS)

Improves trust and engagement by adding context, blocking fraudsters and ensuring customers' calls have been authenticated



Benefit

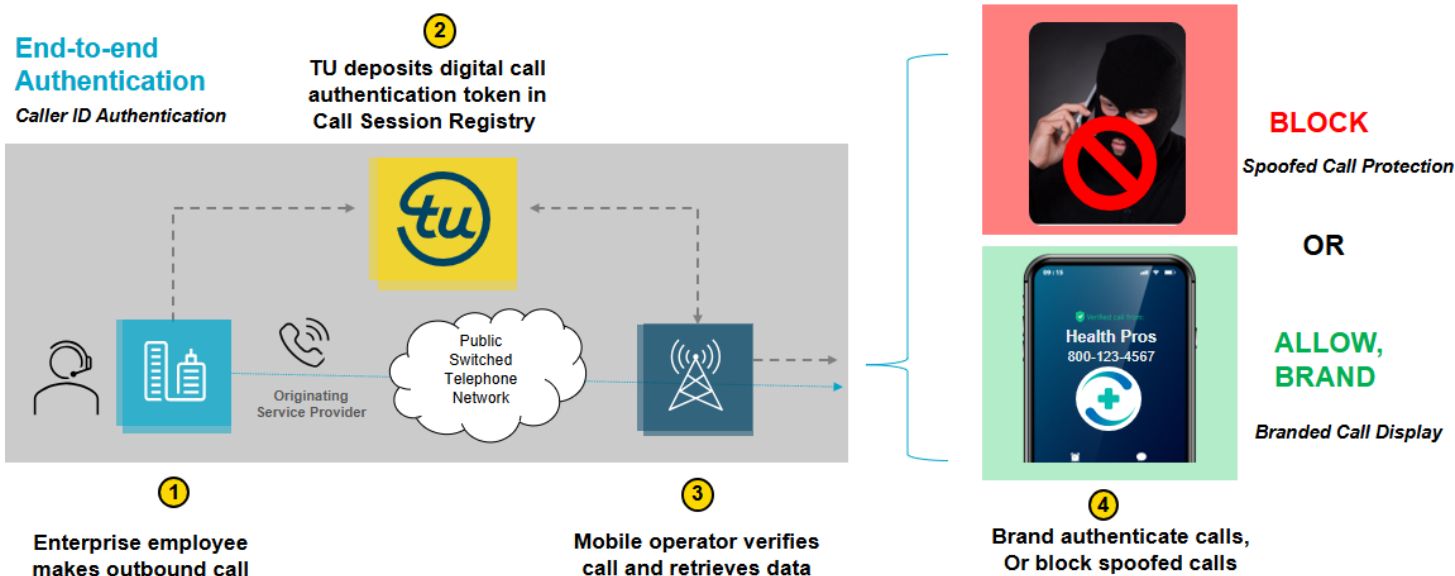
Improve customer engagement, protect brands across verticals and use cases






Industry	KPI
Financial Credit Card	135% increase in promise to pay
Marketing firm	129% improvement in conversions
Consumer subscription service	181% increase in sales conversions
Food delivery	17% reduction in declined calls
Healthcare contact tracing	105% increase in answer rates

TCS plays a pivotal role in the mobile call ecosystem

TCS creates a safer and more effective phone ecosystem



Benefits to all stakeholders

-  **Businesses** (customers): Stronger ROI on outbound calls
 - Reach more consumers and improve business outcomes
-  **Telco Carriers:** New royalty revenue stream via trusted partner (TransUnion)
-  **Consumers:** Improved user experience and lower fraud risk

TCS leads the industry in a \$1 billion+ addressable market



**94% coverage
across leading U.S.
wireless carriers**

Exclusive relationship
with AT&T and
partnership with First
Orion and TNS



**Authoritative
verification data**

Expansive data sources
to vet enterprise and
telephone information



**Trusted identity
solutions provider
to top businesses**

Distribution and
applicability across all
core vertical markets



**Highly
complementary
fraud solutions**

Capabilities protect
against data breach,
account takeover,
phishing and other
threats

Note: \$1 billion+ market opportunity is based on internal TransUnion estimates.

TCS strengthens TransUnion's long-term growth potential



Trusted Call Solutions



Market leader with robust integration into telcos and businesses; \$1 billion+ U.S. market opportunity



Pathway to approach \$250M revenue by 2028: penetrate verticals, scale solutions and expand offering



Global scalability over the long-term; expansion opportunities in Canada, Brazil and other geographies

Consolidated second quarter 2025 highlights

	Reported (\$M)	Y/Y Change
Revenue	\$1,140	10%
Organic Constant Currency Revenue		9%
Adjusted EBITDA	\$407	8%
Adjusted EBITDA Margin	35.7%	(50)bps
Adjusted Diluted EPS	\$1.08	9%

- Organic constant currency revenue growth of **+9%**, or **~6.5%** excluding mortgage
- **Margins ahead of expectations**; contraction compared to prior year due to expense timing in H1

For additional information, refer to the “Non-GAAP Financial Information” section on slide 2 and the Appendix at the back of this investor presentation.

U.S. Markets second quarter 2025 highlights

	Reported (\$M)	Reported Y/Y	FX Impact	Inorganic Impact	Organic Constant Currency
Revenue	\$890	10%	–	–	10%
Financial Services	420	17%	–	–	17%
Emerging Verticals	324	5%	–	–	5%
Consumer Interactive	147	3%	–	1%	2%
Adjusted EBITDA	\$337	7%	–	–	7%

Note: Rows may not foot due to rounding. For additional information, refer to the “Non-GAAP Financial Information” section on slide 2 and the Appendix at the back of this investor presentation.

- U.S. Financial Services **+17%**, or **+11%** excluding mortgage
 - Card & Banking **+5%**
 - Consumer Lending **+18%**
 - Auto **+19%**
 - Mortgage **+29%**, compared to flat inquiries
- Emerging Verticals **+5%** led by Insurance up double-digits
- Consumer Interactive **+2%** with growth in indirect and direct

*Revenue growth figures referenced above are organic constant currency.

International second quarter 2025 highlights

	Reported (\$M)	Reported Y/Y	FX Impact	Inorganic Impact	Organic Constant Currency
Revenue	\$253	7%	–	2%	6%
Canada	42	9%	(1)%	–	10%
Latin America	34	(1)%	(5)%	–	4%
U.K.	67	19%	6%	8%	5%
Africa	18	15%	1%	–	14%
India	67	5%	(3)%	–	8%
Asia Pacific	24	(7)%	1%	–	(8)%
Adjusted EBITDA	\$108	7%	(1)%	–	8%

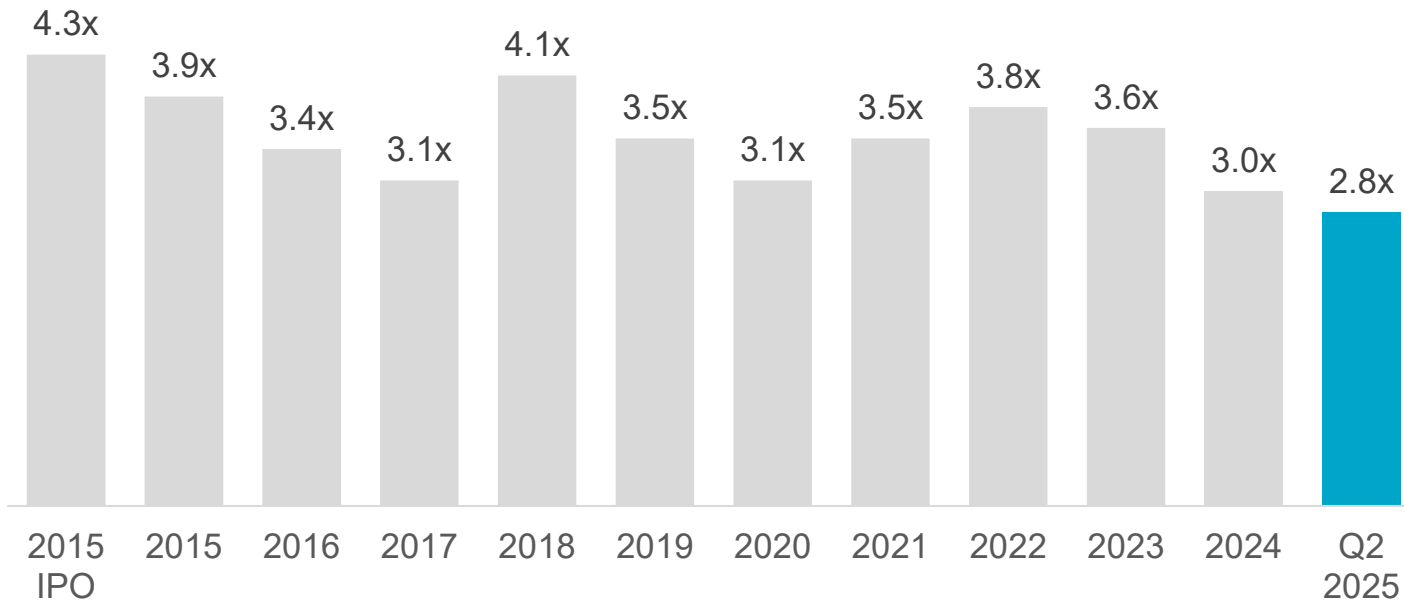
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- India **+8%** with commercial, direct-to-consumer and new wins offsetting still-muted consumer credit volumes
- Canada **+10%** led by share gains and wins in identity, fraud and consumer indirect
- Africa **+14%** with growth across financial services, retail and insurance

*Revenue growth figures referenced above are organic constant currency.

Balanced capital deployment and natural de-leveraging

Leverage Ratio¹



Note: For additional information, refer to the “Non-GAAP Financial Information” section on slide 2 and the Appendix at the back of this investor presentation.

¹We define Leverage Ratio as net debt divided by Consolidated Adjusted EBITDA for the most recent twelve-month period including twelve months of Adjusted EBITDA from significant acquisitions. Net debt is defined as total debt less cash and cash equivalents as reported on the balance sheet as of the end of the period. Total debt is netted for deferred financing fees / original issue discount.

²Represents the cost to acquire shares excluding commissions and excise taxes.

- Roughly \$5.1 billion of debt and \$688 million cash at quarter-end
- \$47 million² of share repurchases year-to-date through mid-July

Third quarter 2025 guidance

Reported Revenue: \$1,115M to \$1,135M	+3% to +5%
<i>M&A contribution:</i>	<i>~1pt. benefit</i>
<i>FX contribution:</i>	<i><0.5pt. headwind</i>
Organic Constant Currency Revenue:	+2% to +4%
<i>Mortgage impact:</i>	<i>~2pt. benefit</i>
Organic CC Revenue ex. Mortgage:	Flat to +2%
Adjusted EBITDA: \$397M to \$411M	+1% to +4%
<i>FX contribution:</i>	<i><0.5pt. headwind</i>
Adjusted EBITDA margin:	35.6% to 36.2%
<i>Adjusted EBITDA margin bps change:</i>	<i>(70)bps to (10)bps</i>
Adjusted Diluted EPS: \$0.99 to \$1.04	(5)% to flat

Note: For additional information, refer to the “Non-GAAP Financial Information” section on slide 2 and the Appendix at the back of this investor presentation.

Revenue

- 6% to 8% organic constant currency growth excluding ~4% headwind from large breach remediation win in Q3 2024
- Mortgage inquiries expected to decline modestly

Adjusted EBITDA

- Q3 and H2 2025 margin consistent with ~36% margin in H1 2025

Full-year 2025 revenue guidance

Reported Revenue: \$4.432B to \$4.472B	+6% to +7%
<i>M&A contribution:</i>	<i>~0.5pt. benefit</i>
<i>FX contribution:</i>	<i><0.5pt. headwind</i>
Organic Constant Currency Revenue:	+6% to +7%
<i>Mortgage impact:</i>	<i>~2pt. benefit</i>
Organic CC Revenue ex. Mortgage:	+4% to 5%

Organic Growth Assumptions

- **U.S. Markets** up mid-single digit (up mid-single digit excluding mortgage)
 - **Financial Services** up low-double digit (up high-single digit excluding mortgage)
 - **Emerging Verticals** up mid-single digit
 - **Consumer Interactive** down low-single digit
- **International** up high-single digit (constant-currency)

Note: For additional information, refer to the “Non-GAAP Financial Information” section on slide 2 and the Appendix at the back of this investor presentation.

- **Organic constant currency growth guidance raised** (*prior +4.5% to +6%*) for H1 **outperformance and positive business momentum**
 - Ability to manage some softening in U.S. lending activity within guidance; potential for upside if current conditions persist
- ~1% headwind from breach comparison
 - Consumer Interactive up low-single digit excluding breach
- **U.S. mortgage:** Expect 20%+ revenue growth and modest inquiry declines
 - U.S. mortgage ~12% of trailing 12-month revenue



Full-year 2025 Adjusted EBITDA, Adjusted Diluted EPS and other guidance

Adjusted EBITDA: \$1.580B to \$1.610B	+5% to +7%
<i>FX contribution:</i>	<i><0.5pt. headwind</i>
Adjusted EBITDA margin:	35.7% to 36.0%
<i>Adjusted EBITDA margin bps change:</i>	<i>(30)bps to flat</i>
Adjusted Diluted EPS: \$4.03 to \$4.14	+3% to +6%
Adjusted Tax Rate: ~26.5%	
Total D&A: ~\$570M	
D&A ex. step-up from 2012 change in control and subsequent acquisitions: ~\$285M	
Net Interest Expense: ~\$200M	
CapEx: ~8% of revenue	

- **Adjusted EBITDA guidance raised** (*prior +3% to +6%*)
 - Driven by flow-through on stronger revenue growth
- **Adjusted Diluted EPS guidance raised** (*prior flat to +4%*)
 - Reflects strong underlying performance
 - Inclusive of ~4% headwind from higher tax rate and FX
- **Expect ~70% free cash flow conversion in 2025** (as a % of Adjusted Net Income), **improving to 90%+ in 2026**

The adjusted tax rate guidance of ~26.5% reflects expected full year GAAP effective rate of ~28% less the elimination of discrete adjustments and other items totaling ~(1.5%).
For additional information, refer to the "Non-GAAP Financial Information" section on slide 2 and the Appendix at the back of this investor presentation.





**Exceeded Q2
guidance** across all
key financial metrics



**Raising 2025
guidance**, now
expect to deliver +6%
to +7% organic
constant currency
revenue growth



**Accelerating product
innovation** to
complement our
vertical and
geographic growth
strategy

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Q&A



Appendices and Non-GAAP Reconciliations



TransUnion is well-positioned to navigate increased economic uncertainty



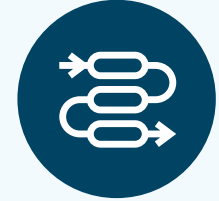
Track record of through-cycle revenue growth.
Grew 3% in COVID-impacted 2020 and 3% during rate-hike cycle of 2022-2023



Diversified across solutions, verticals and geographies;
U.S. Financial Services accounts for ~1/3rd of revenue (vs. ~60% in 2007)



Breadth of solutions and expertise to advise customers through a dynamic market environment



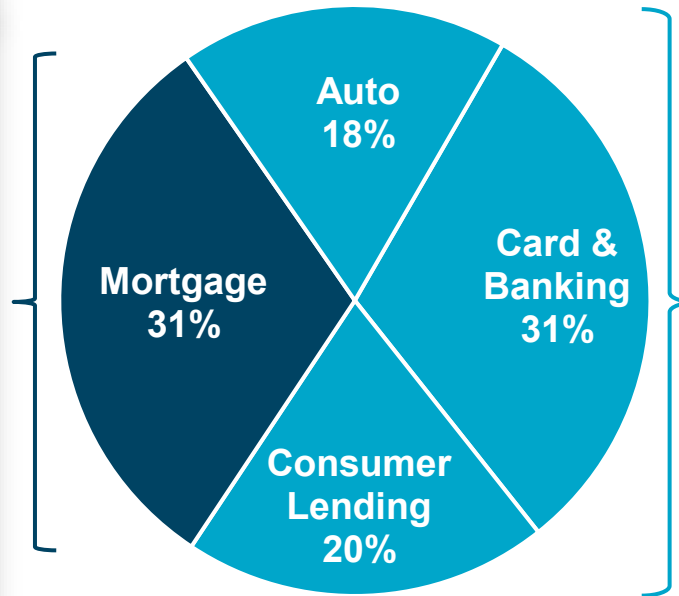
Transformation delivering value; positioned for accelerating innovation and structural cost savings

TransUnion grew through varying economic environments over the last decade, compounding revenue at high-single digits organically

U.S. Financial Services (~1/3rd of revenue) credit volumes already below historical trend, particularly mortgage

Mortgage

- Current volumes at historical lows and ~50% below 2022 levels
- Vast majority of mortgage revenue is tied to credit origination or marketing
- Potential mortgage refinancing opportunity if interest rates fall
 - ~7 million mortgages outstanding with 6%+ rates compared to ~5 million originations in 2024



Card & Banking, Auto and Consumer Lending

- Current volumes across lending types below 2022 levels
- Breadth of solutions significantly expanded over last several years
- ~30% of revenue is tied to portfolio review, analytic enablement and non-credit solutions
- Consumer Lending (FinTechs) debt consolidation loans experience healthy demand in slowing economy

Not experiencing incremental volume softness through June; continue to actively monitor

Pie chart is U.S. Financial Services revenue breakdown as of FY 2024

Bulk of portfolio is diversified across solutions, verticals and geographies and not tied to U.S. credit volumes

Emerging Verticals (~30% of revenue)

Broad-based solutions serving diversified set of customers

- **Insurance** strength with improving marketing, healthy shopping and new wins
- **Fraud** and **Communications** solutions largely not cyclical
- **Marketing** ~70% subscription

Consumer Interactive (~15% of revenue)

Relevant offering to consumers in periods of economic stress

- **Freemium launch** expands offering and positions business for improved growth
- **ID protection** is by nature a long-term engagement
- **Breach** is episodic but acyclical

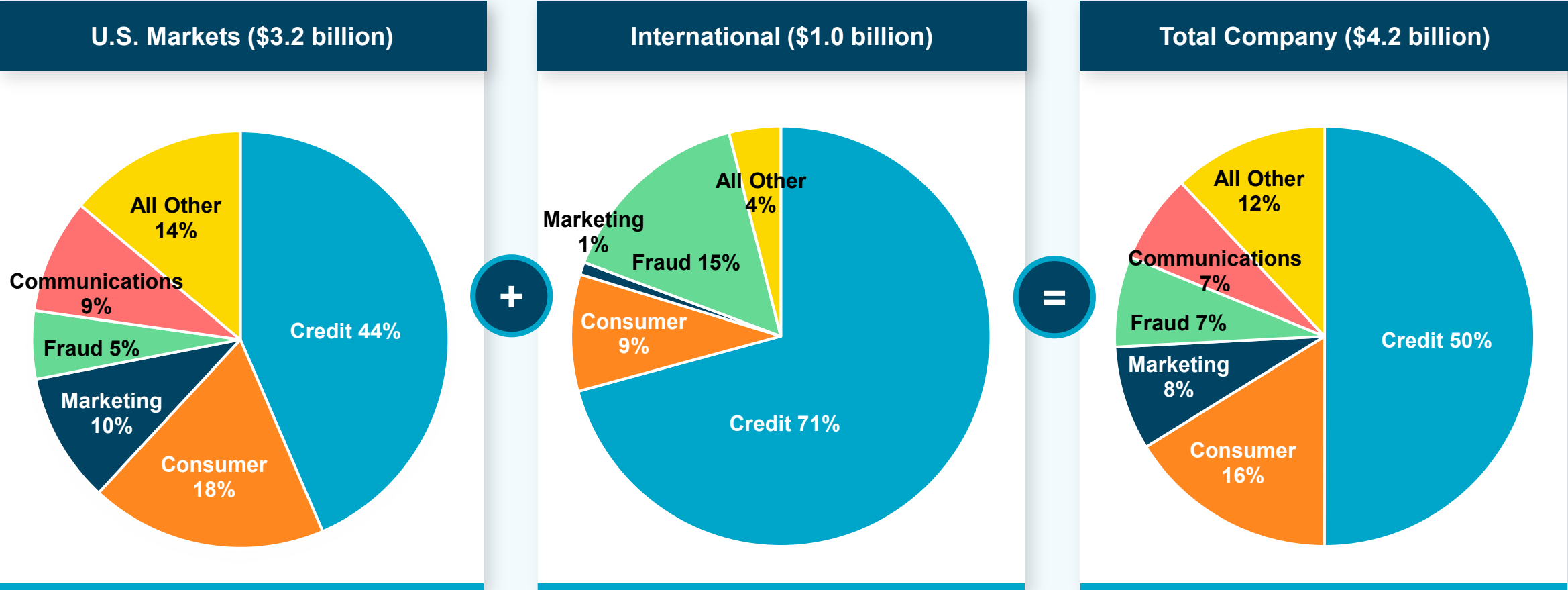
International (20%+ of revenue)

Diversified and indexed to faster growth economies

- **India** positioned for improving credit volumes following period of credit tightening
- **Canada** and **U.K.** track record of outgrowing underlying market
- **Latin America** diversified set of growthful economies

Revenue breakdown based on FY 2024 results.

Revenue by Solution Family (FY 2024)

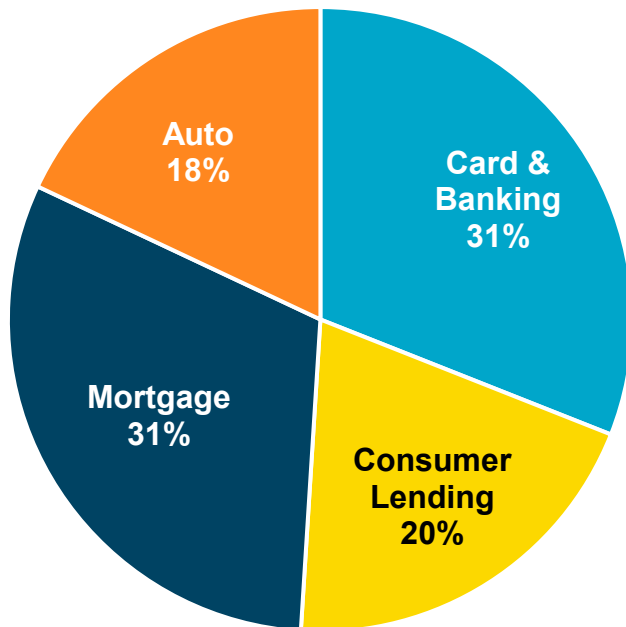


Note – “All Other” includes investigative solutions as well as vertical- and country-specific solutions

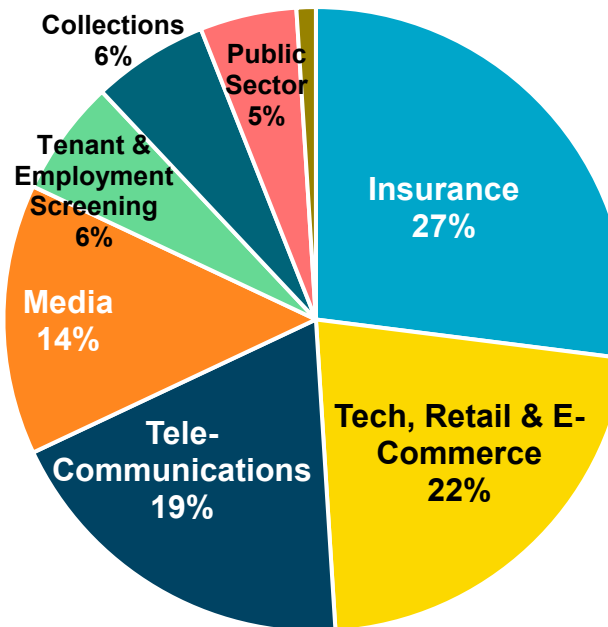


U.S. Markets revenue composition (FY 2024)

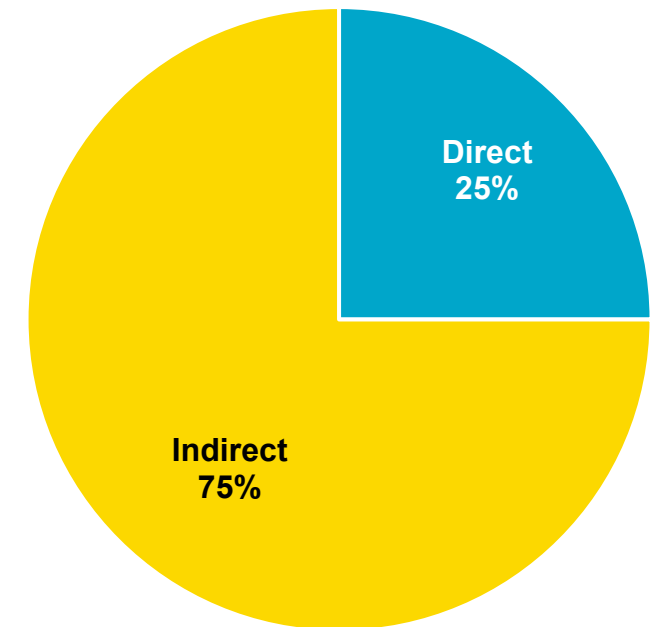
Financial Services (~\$1.4 billion)



Emerging Verticals (~\$1.2 billion)



Consumer Interactive (~\$0.6 billion)

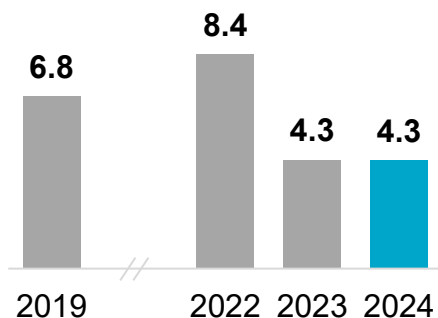


Note: ~1% of revenue in administrative/other

Future revenue and earnings upside when U.S. credit volumes improve from below-trend levels

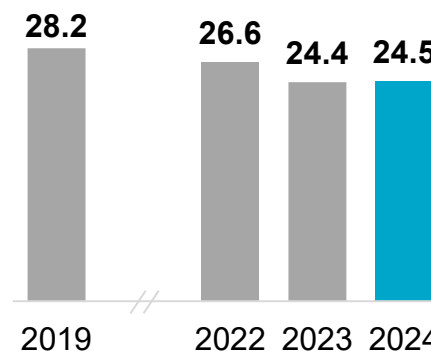
Originations (in millions)

Mortgages



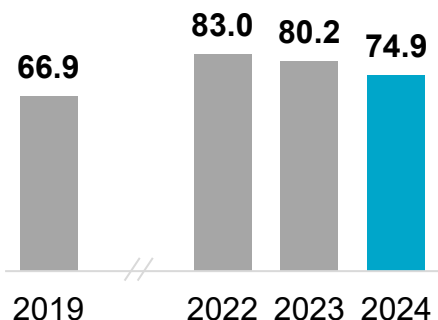
- Limited new home inventory weighing on purchase volume
- Refinance volumes at multi-decade lows

Auto Loans



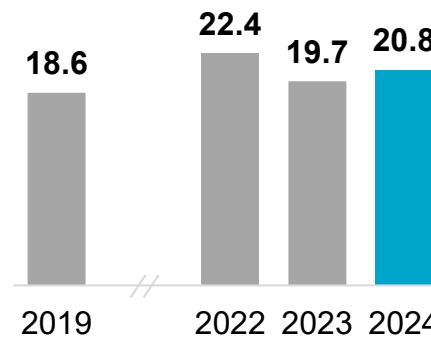
- Higher inventory and incentives supports improved sales
- Replacement cycle adds to pent-up demand

Credit Cards



- Consumer delinquencies stable in Q4
- Replenished deposit bases for small- and medium-sized lenders

Unsecured Personal Loans



- FinTech funding continues to recover
- Significant debt consolidation opportunity

Completing U.S. and India technology modernization will drive remaining transformation program cost savings

Investments

- **\$355-375M of one-time expenses to capture benefits**
 - \$257M of one-time expenses in 2023 and 2024
 - Remaining ~\$100-120M expected in 2025; \$58M in H1 2025
- **Capex of ~8% of revenues in 2024 and expected in 2025**



Expected Benefits

- **\$200M free cash flow benefit expected by 2026**
 - \$120 to 140M of operating expense savings
 - Capex to 6% of revenues by 2026 or \$70-80M* reduction
- **~\$95M run-rate operating expense savings at YE 2024**
 - Resulted from pull-forward of savings related to operating model optimization
 - Tech modernization expected to be completed by YE 2025; remaining ~\$35M of savings realized in 2026
- **Step change improvement in innovation to drive revenue growth**

*Based on capex reduction from 8% of revenues to 6% on 2023 revenue base

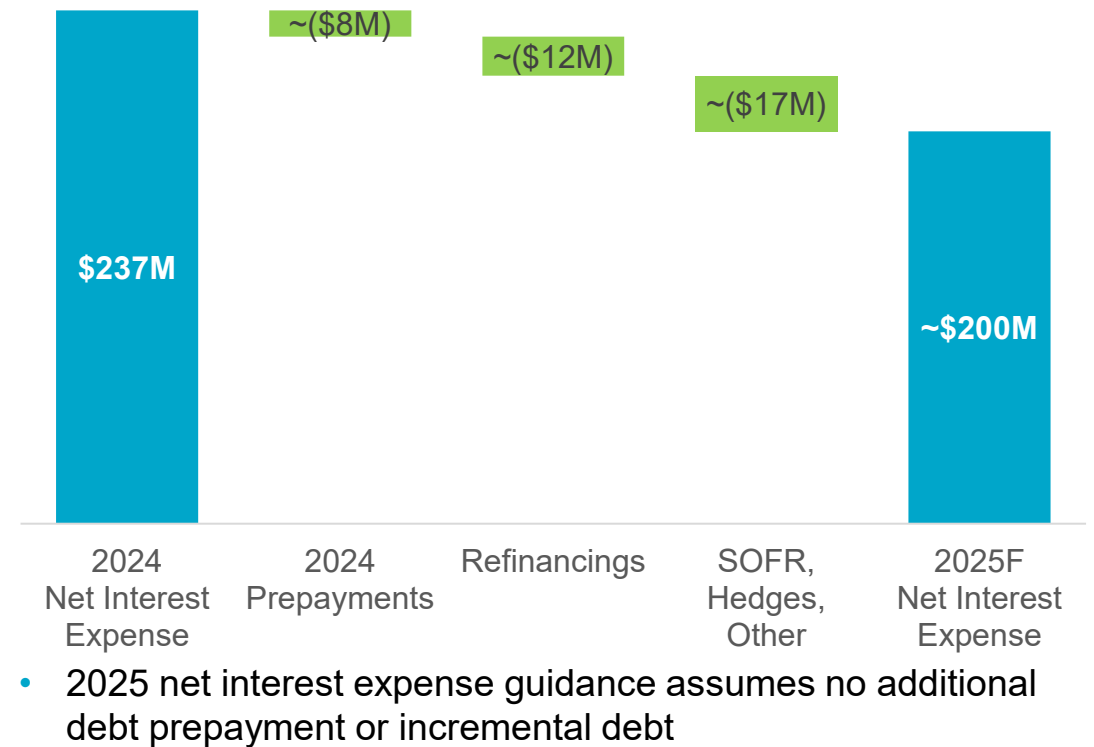
Debt profile and 2025F interest expense bridge

Debt Profile (6/30/25)

	Notional (\$B)	Expiry	Rate
Term Loan Tranche			
Term Loan A-4	1.3	Jun'29	SOFR + 1.25%
Term Loan B-5	0.1	Nov'26	SOFR + CSA + 1.75%
Term Loan B-9	1.9	Jun'31	SOFR + 1.75%
Term Loan B-8	1.9	Jun'31	SOFR + 1.75%
Swaps*			
June 2025	1.25	Dec'27	Receive SOFR, Pay 3.49%
December 2021	1.5	Dec'26	Receive SOFR, Pay 1.39%
December 2024	1.1	Dec'27	Receive SOFR, Pay 3.54%

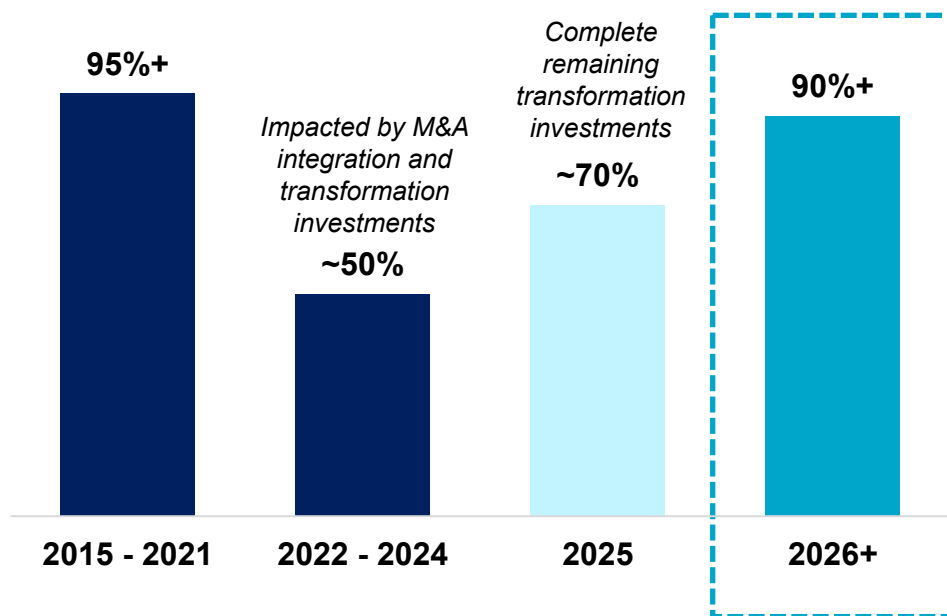
- ~75% of debt is currently swapped to fixed rate

2025F Interest Expense Bridge



Strengthening free cash flow in 2025 and beyond

Free cash flow conversion



Free cash flow conversion defined as (cash flow from operations less capex) as a percent of adjusted net income; 2022 – 2024 conversion excludes \$355M tax payment in 2022 related to gain on sale of Healthcare business. 2015 – 2021, and 2022 – 2024 represent average annual free cash flow conversion

Path to improving free cash flow

- **Continue to grow revenue and earnings**
- **Complete multi-year transformation program**
 - \$100-120M of one-time spend remaining in 2025
 - Remaining ~\$35M of transformation operating expense savings expected in 2026; ~\$130M total
 - No further “Accelerated Technology Investment” addbacks upon program completion
- **Reduce capital intensity**
 - CapEx at 6% of revenues starting in 2026
 - CapEx focused more on product investments
- **Optimize working capital usage**

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Strong free cash flow and optimized leverage enables balanced capital allocation

Prioritize growth investments

- **Fund growth investments while expanding margins**, supported by revenue growth and ongoing business optimization
- Focus areas of investment:
 - Technology and platform enhancements
 - New product innovation
 - Incremental sales specialists
 - International expansion
- **Consider bolt-on M&A aligned to growth strategy**

Manage leverage and liquidity

- **Targeting Leverage Ratio of <2.5x**
 - Expect natural de-leveraging in 2025
- **Continue to evaluate debt structure and voluntary prepayments**
- Maintain appropriate cash balances and explore repatriation opportunities
 - ~70% of current cash is overseas

Increase capital returns to shareholders

- **Grow dividend alongside Adjusted Net Income**
 - Raised quarterly dividend to \$0.115 from \$0.105 in Q1 2025
 - Maintain 10%-15% dividend payout ratio
- **Increase bias toward share repurchases going forward**
 - Board authorized new \$500 million share repurchase program in February 2025
 - Modest level of repurchases in 2025, balanced against de-levering and managing capital for planned Trans Union de Mexico acquisition

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Disciplined M&A approach aligned to growth strategy

Strategic Focus for M&A



M&A is an important strategic tool, but strength of portfolio creates a high bar

- Ongoing transformation supports a generation of innovation-led growth
- Not seeking large, transformational M&A

Focus for bolt-on M&A and minority investments:

- Foreign credit bureaus
- Data assets centered around consumer identity
- Complementary capabilities for core solutions

Financial Considerations



M&A evaluated against all alternatives to maximize long-term free cash flow per share

Key financial guideposts:

- ✓ Attractive cash-on-cash return and unlevered IRR exceeding cost of capital
- ✓ Additive to revenue growth rate
- ✓ Strong profitability with path to scale to company-level margins
- ✓ Accretive to Adjusted Diluted EPS by Year 2
- ✓ Ability to return to target leverage within one year

For additional information, refer to the “Non-GAAP Financial Information” section on slide 2 and the Appendix at the back of this investor presentation.

Adjusted EBITDA and Adjusted EBITDA Margin

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Reconciliation of Net income attributable to TransUnion to consolidated Adjusted EBITDA:				
Net income attributable to TransUnion	\$ 109.6	\$ 85.0	\$ 257.7	\$ 150.1
Net interest expense	47.0	61.2	94.5	124.4
Provision for income taxes	44.4	31.0	85.4	44.1
Depreciation and amortization	142.7	132.9	281.6	266.9
EBITDA	\$ 343.7	\$ 310.1	\$ 719.2	\$ 585.4
Adjustments to EBITDA:				
Stock-based compensation	\$ 40.2	\$ 27.8	\$ 70.5	\$ 51.9
Mergers and acquisitions, divestitures and business optimization ²	(4.6)	0.7	13.2	9.8
Accelerated technology investment ³	23.2	18.2	43.3	36.8
Operating model optimization program ⁴	5.4	14.6	15.2	39.1
Net other ⁵	(0.8)	5.2	(57.3)	11.7
Total adjustments to EBITDA	\$ 63.3	\$ 66.5	\$ 85.0	\$ 149.3
Consolidated Adjusted EBITDA	\$ 407.0	\$ 376.6	\$ 804.1	\$ 734.7
Net income attributable to TransUnion margin	9.6 %	8.2 %	11.5 %	7.3%
Consolidated Adjusted EBITDA margin ⁶	35.7 %	36.2 %	36.0 %	35.6%

Adjusted Net Income and Adjusted Diluted EPS

\$ in millions, except per share data	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Reconciliation of Net income attributable to TransUnion to Adjusted Net Income:				
Net income attributable to TransUnion	\$ 109.6	\$ 85.0	\$ 257.7	\$ 150.1
Adjustments before income tax items:				
Amortization of certain intangible assets ¹	73.1	71.3	143.9	143.3
Stock-based compensation	40.2	27.8	70.5	51.9
Mergers and acquisitions, divestitures and business optimization ²	(4.6)	0.7	13.2	9.8
Accelerated technology investment ³	23.2	18.2	43.3	36.8
Operating model optimization program ⁴	5.4	14.6	15.2	39.1
Net other ⁵	(1.5)	4.8	(58.2)	10.7
Total adjustments before income tax items	\$ 135.6	\$ 137.4	\$ 227.9	\$ 291.6
Total adjustments for income taxes ⁷	(32.1)	(29.4)	(64.8)	(69.7)
Adjusted Net Income	\$ 213.1	\$ 193.0	\$ 420.7	\$ 372.0
Weighted-average shares outstanding:				
Basic	195.0	194.2	195.0	194.2
Diluted	197.2	195.2	197.2	195.3
Adjusted Earnings per Share:				
Basic	\$ 1.09	\$ 0.99	\$ 2.16	\$ 1.92
Diluted	\$ 1.08	\$ 0.99	\$ 2.13	\$ 1.90

\$ in millions, except per share data	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Reconciliation of Diluted earnings per share from Net income attributable to TransUnion to Adjusted Diluted Earnings per Share:				
Diluted earnings per common share from:				
Income attributable to TransUnion	\$ 0.56	\$ 0.44	\$ 1.31	\$ 0.77
Adjustments before income tax items:				
Amortization of certain intangible assets ¹	0.37	0.37	0.73	0.73
Stock-based compensation	0.20	0.14	0.36	0.27
Mergers and acquisitions, divestitures and business optimization ²	(0.02)	-	0.07	0.05
Accelerated technology investment ³	0.12	0.09	0.22	0.19
Operating model optimization program ⁴	0.03	0.08	0.08	0.20
Net other ⁵	(0.01)	0.02	(0.30)	0.05
Total adjustments before income tax items	\$ 0.69	\$ 0.70	\$ 1.16	\$ 1.49
Total adjustments for income taxes ⁷	(0.16)	(0.15)	(0.33)	(0.36)
Adjusted Diluted Earnings per Share	\$ 1.08	\$ 0.99	\$ 2.13	\$ 1.90

Adjusted Effective Tax Rate

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2024
Income before income taxes	\$ 156.8	\$ 120.7	\$ 350.5	\$ 203.7
Total adjustments before income tax items from Adjusted Net Income table above	135.6	137.4	227.9	291.6
Adjusted income before income taxes	\$ 292.4	\$ 258.1	\$ 578.5	\$ 495.3
Reconciliation of Provision for income taxes to Adjusted Provision for Income Taxes:				
Provision for income taxes	(44.4)	(31.0)	(85.4)	(44.1)
Adjustment for income taxes:				
Tax effect of above adjustments	(33.0)	(31.7)	(65.3)	(66.7)
Eliminate impact of excess tax expense for stock-based compensation	(0.2)	(0.1)	0.3	0.9
Other ⁸	1.1	2.5	0.2	(4.0)
Total adjustments for income taxes	\$ (32.1)	\$ (29.4)	\$ (64.8)	\$ (69.7)
Adjusted Provision for Income Taxes	\$ (76.5)	\$ (60.4)	\$ (150.3)	\$ (113.8)
Effective tax rate	28.3 %	25.7 %	24.4 %	21.6 %
Adjusted Effective Tax Rate	26.2 %	23.4 %	26.0 %	23.0 %

Leverage Ratio

\$ in millions	Trailing Twelve Months Ended June 30, 2025
Reconciliation of Net income attributable to TransUnion to consolidated Adjusted EBITDA:	
Net income attributable to TransUnion	\$ 391.9
Net interest expense	206.8
Provision for income taxes	140.2
Depreciation and amortization	552.5
EBITDA	\$ 1,291.4
Adjustments to EBITDA:	
Stock-based compensation	\$ 139.9
Mergers and acquisitions, divestitures and business optimization ²	29.9
Accelerated technology investment ³	90.8
Operating model optimization program ⁴	71.0
Net other ⁵	(47.2)
Total adjustments to EBITDA	\$ 284.3
Consolidated Adjusted EBITDA	1,575.7
Adjusted EBITDA for Pre-Acquisition Period ⁹	1.7
Leverage Ratio Adjusted EBITDA	\$ 1,577.4
Total debt	\$ 5,136.5
Less: Cash and cash equivalents	687.5
Net Debt	\$ 4,449.0
Ratio of Net Debt to Net income attributable to TransUnion	11.4
Leverage Ratio	2.8

Non-GAAP Adjustment Footnotes

As a result of displaying amounts in millions, rounding differences may exist in the tables and footnotes.

1. Consisted of amortization of intangible assets from our 2012 change-in-control transaction and amortization of intangible assets established in business acquisitions after our 2012 change-in-control transaction.
2. Mergers and acquisitions, divestitures and business optimization consisted of the following adjustments:

\$ in millions	Adjusted EBITDA & Adjusted Net Income				Leverage Ratio
	Three Months Ended June 30,		Six Months Ended June 30,		Trailing Twelve Months Ended June 30,
	2025	2024	2025	2024	2025
Transaction and integration costs	\$ 2.9	\$ 1.2	\$ 8.2	\$ 3.4	\$ 16.0
Fair value and impairment adjustments	(7.6)	0.7	5.0	0.8	12.6
Post-acquisition adjustments	-	(1.2)	-	5.7	1.3
Total mergers and acquisitions, divestitures and business optimization	\$ (4.6)	\$ 0.7	\$ 13.2	\$ 9.8	\$ 29.9

3. Represents expenses associated with our accelerated technology investment to migrate to the cloud. There are three components of the accelerated technology investment: (i) building foundational capabilities which includes establishing a modern, API-based and services-oriented software architecture, (ii) the migration of each application and customer data to the new enterprise platform, including the redundant software costs during the migration period, as well as the efforts to decommission the legacy system, and (iii) program enablement, which includes dedicated resources to support the planning and execution of the program. The amounts for each category of cost are as follows:

\$ in millions	Adjusted EBITDA & Adjusted Net Income				Leverage Ratio
	Three Months Ended June 30,		Six Months Ended June 30,		Trailing Twelve Months Ended June 30,
	2025	2024	2025	2024	2025
Foundational Capabilities	\$ 4.2	\$ 8.3	\$ 11.7	\$ 15.0	\$ 32.3
Migration Management	19.0	8.7	31.6	18.8	55.9
Program Enablement	-	1.2	-	2.9	2.5
Total accelerated technology investment	\$ 23.2	\$ 18.2	\$ 43.3	\$ 36.8	\$ 90.8

Non-GAAP Adjustment Footnotes

4. Operating model optimization consisted of the following adjustments:

\$ in millions	Adjusted EBITDA & Adjusted Net Income				Leverage Ratio
	Three Months Ended June 30,		Six Months Ended June 30,		Trailing Twelve Months Ended June 30,
	2025	2024	2025	2024	2025
Employee separation	\$ -	\$ 7.9	\$ -	\$ 24.6	\$ -
Facility exit	-	0.2	-	1.7	40.5
Business process optimization	5.4	6.5	15.2	12.8	30.5
Total operating model optimization	\$ 5.4	\$ 14.6	\$ 15.2	\$ 39.1	\$ 71.0

5. Net other consisted of the following adjustments:

\$ in millions	Adjusted EBITDA				Adjusted Net Income				Leverage Ratio
	Three Months Ended June 30,		Six Months Ended June 30,		Three Months Ended June 30,		Six Months Ended June 30,		Trailing Twelve Months Ended June 30,
	2025	2024	2025	2024	2025	2024	2025	2024	2025
Deferred loan fee expense from debt prepayments and refinancing	\$ -	\$ 6.0	\$ (0.1)	\$ 9.1	\$ -	\$ 6.0	\$ (0.1)	\$ 9.1	\$ 8.6
Other debt financing expenses	0.6	0.6	1.1	1.1	-	-	-	-	2.3
Currency remeasurement on foreign operations	(1.5)	(1.3)	(2.1)	1.3	(1.5)	(1.3)	(2.1)	1.3	(1.3)
Legal and regulatory expenses, net	-	-	(56.0)	-	-	-	(56.0)	-	(56.0)
Other non-operating (income) and expense	0.2	(0.1)	(0.1)	0.2	-	0.1	-	0.3	(0.8)
Total other adjustments	\$ (0.8)	\$ 5.2	\$ (57.3)	\$ 11.7	\$ (1.5)	\$ 4.8	\$ (58.2)	\$ 10.7	\$ (47.2)

6. Consolidated Adjusted EBITDA margin is calculated by dividing Consolidated Adjusted EBITDA by total revenue.

7. Total adjustments for income taxes represents the total of adjustments discussed to calculate the Adjusted Provision for Income Taxes

8. Other adjustments for income taxes include:

\$ in millions	Three Months Ended June 30,		Six Months Ended June 30,	
	2025	2024	2025	2023
Deferred tax adjustments	\$ (2.9)	\$ -	\$ (7.4)	\$ (5.2)
Valuation allowance adjustments	(0.7)	-	1.5	0.2
Return to provision, audit adjustments, and reserves related to prior periods	3.9	3.3	4.9	2.3
Other adjustments	0.8	(0.8)	1.2	(1.3)
Total other adjustments	\$ 1.1	\$ 2.5	\$ 0.2	\$ (4.0)

9. The trailing twelve months ended June 30, 2025 includes the nine months of Adjusted EBITDA related to Monevo prior to our acquisition in April 2025.

Adjusted EBITDA and Adjusted EPS Guidance

\$ in millions, except per share data	Three Months Ended September 30, 2025		Year Ended December 31, 2025	
	Low	High	Low	High
Guidance reconciliation of Net income attributable to TransUnion to Adjusted EBITDA:				
Net income attributable to TransUnion	\$ 78	\$ 87	\$ 412	\$ 432
Interest, taxes and depreciation and amortization	235	239	931	940
EBITDA	\$ 312	\$ 326	\$ 1,342	\$ 1,372
Stock-based compensation, mergers, acquisitions, divestitures and business optimization-related expenses and other adjustments ¹	85	85	238	238
Adjusted EBITDA	\$ 397	\$ 411	\$ 1,580	\$ 1,610
Net income attributable to TransUnion margin	7.0 %	7.7 %	9.3 %	9.7 %
Consolidated Adjusted EBITDA margin ²	35.6 %	36.2 %	35.7 %	36.0 %
Guidance reconciliation of Diluted earnings per share to Adjusted Diluted Earnings per Share:				
Diluted earnings per share	\$ 0.39	\$ 0.44	\$ 2.07	\$ 2.18
Adjustments to diluted earnings per share ¹	0.60	0.60	1.96	1.96
Adjusted Diluted Earnings per Share	\$ 0.99	\$ 1.04	\$ 4.03	\$ 4.14

As a result of displaying amounts in millions, rounding differences may exist in the table.

1. These adjustments include the same adjustments we make to our Adjusted EBITDA and Adjusted Net Income as discussed in the Non-GAAP Financial Measures section of our Earnings Release.
2. Consolidated Adjusted EBITDA margin is calculated by dividing Consolidated Adjusted EBITDA by total revenue.