

# Third Quarter 2025 Earnings

Chris Cartwright, President and CEO Todd Cello, CFO







#### **Forward-Looking Statements**



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on the current beliefs and expectations of TransUnion's management and are subject to significant risks and uncertainties. Actual results may differ materially from those described in the forward-looking statements. Factors that could cause TransUnion's actual results to differ materially from those described in the forward-looking statements include: macroeconomic effects and changes in market conditions, including the impact of tariffs, inflation, risk of recession and industry trends and adverse developments in the debt, consumer credit and financial services markets, including the impact on the carrying value of our assets in all of the markets where we operate; our ability to provide competitive services and prices; our ability to retain or renew existing agreements with large or long-term customers; our ability to maintain the security and integrity of our data; our ability to deliver services timely without interruption; uncertainty related to FICO's new Mortgage Direct License Program; our ability to maintain our access to data sources; government regulation and changes in the regulatory environment; litigation or regulatory proceedings; our approach to the use of artificial intelligence; our ability to effectively manage our costs; our efforts to execute our transformation plan and achieve the anticipated benefits and savings; our ability to maintain effective internal control over financial reporting or disclosure controls and procedures; economic and political stability in the United States and risks associated with the international markets where we operate; our ability to effectively develop and maintain strategic alliances and joint ventures; our ability to timely develop new services and the market's willingness to adopt our new services; our ability to manage and expand our operations and keep up with rapidly changing technologies; our ability to acquire businesses, successfully secure financing for our acquisitions, timely consummate our acquisitions, successfully integrate the operations of our acquisitions, control the costs of integrating our acquisitions and realize the intended benefits of such acquisitions; our ability to protect and enforce our intellectual property, trade secrets and other forms of unpatented intellectual property; our ability to defend our intellectual property from infringement claims by third parties; the ability of our outside service providers and key vendors to fulfill their obligations to us; further consolidation in our end-customer markets; the increased availability of free or inexpensive consumer information; losses against which we do not insure; risks related to our indebtedness, including our ability to make timely payments of principal and interest and our ability to satisfy covenants in the agreements governing our indebtedness; our ability to maintain our liquidity; our dividend payments and dividend rate; share repurchase plans; our reliance on key management personnel; changes in tax laws or adverse outcomes resulting from examination of our tax returns; and other onetime events and other factors that can be found in our Annual Report on Form 10-K for the year ended December 31, 2024, and any subsequent Quarterly Report on Form 10-Q or Current Report on Form 8-K, which are filed with the Securities and Exchange Commission and are available on TransUnion's website (www.transunion.com/tru) and on the Securities and Exchange Commission's website (www.sec.gov). TransUnion undertakes no obligation to publicly release the result of any revisions to these forward-looking statements to reflect the impact of events or circumstances that may arise after the date of this presentation.

#### **Non-GAAP Financial Information**



This investor presentation includes certain non-GAAP measures that are more fully described in the appendices to the presentation. Exhibit 99.1, "Press release of TransUnion dated October 23, 2025, announcing results for the guarter ended September 30, 2025," under the heading 'Non-GAAP Financial Measures," furnished to the Securities and Exchange Commission on October 23, 2025. These financial measures should be reviewed in conjunction with the relevant GAAP financial measures and are not presented as alternative measures of GAAP. Other companies in our industry may define or calculate these measures differently than we do, limiting their usefulness as comparative measures. Because of these limitations, these non-GAAP financial measures should not be considered in isolation or as substitutes for performance measures calculated in accordance with GAAP. Reconciliations of these non-GAAP financial measures to their most directly comparable GAAP financial measures for each of the periods included in this presentation are included in the Appendices at the back of this investor presentation.





### Third quarter 2025 highlights



# Delivered strong and diversified revenue growth in Q3

- +11% organic constant currency excluding last year's large breach win
- U.S. Markets +7%\*, or +13% excluding breach win
  - Financial Services +19%
  - Emerging Verticals +7.5%
- International +6%\*
  - Double-digit growth in U.K.,
     Canada and Africa



# Raising FY 2025 guidance

- Supported by strong Q3, stable U.S. lending trends and new business wins
- Organic constant currency revenue growth of +9% excluding large breach win
  - Implies 8th straight quarter of high-single digit growth
- Adjusted Diluted EPS raised 11c at high-end due to revenue flow-through



# technology modernization

- Migrating critical mass of U.S. credit customers by year-end
  - First migrations completed in Q3
- Accelerated pace of innovation in credit and non-credit products
- Expect to deliver remaining OpEx and CapEx savings in 2026 as planned



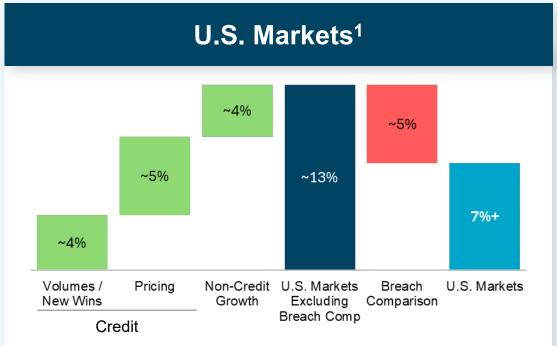
# return to shareholders

- Accelerated repurchases to \$160M in Q3 and October; ~\$200M YTD
- Board increased share repurchase authorization to \$1 billion
- 2.6x Leverage Ratio expected at year-end pre-Mexico acquisition
- 90%+ FCF conversion expected in 2026

\*All referenced Q3 growth rates are organic constant currency revenue.

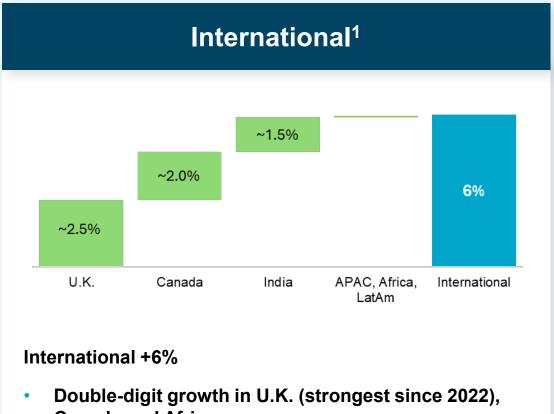


# Delivered strong and diversified Q3 revenue growth across solutions, verticals and geographies



U.S. Markets +13% excluding last year's breach win

- **Solution:** Non-credit revenue<sup>2</sup> (50%+ of mix) grew +8% excluding breach win; credit revenue grew +20%
- Vertical: Financial Services +19% or +12% ex-mortgage;
   Emerging Verticals grew +7.5% (strongest since 2022)



- Canada and Africa
- India grew +5%, with new business wins and innovation outpacing tariff-tempered volumes

*Eu* 

<sup>&</sup>lt;sup>1</sup> All figures are organic constant-currency revenue growth rates.

<sup>@</sup> Copyright 2025 TransUnion, its subsidiaries and/or affiliates. All Rights Reserved. 2 Non-credit growth includes Marketing, Fraud, Communications, Consumer and All Other

# Raising FY 2025 guidance supported by strong Q3, stable U.S. lending trends and commercial momentum

Metric	Updated Guidance	Change to High-end	Comment
Revenue	\$4,524M to \$4,544M 8% organic constant-currency	<b>★</b> \$72M	High-single digit growth from stronger U.S. Financial Services and Emerging Verticals
Adjusted EBITDA	\$1,622M to \$1,637M 8% to 9% growth 35.9% to 36.0% margins	<b>1</b> \$27M	High-single digit growth with increase due to revenue flow-through
Adjusted Diluted Earnings Per Share	\$4.19 to \$4.25 7% to 9% growth	\$0.11	<b>Double-digit growth</b> excluding 400bps impact from tax rate reset

Guidance maintains prudent conservatism; potential for upside if current conditions persist



# (tu)

# Strong progress with U.S. credit migrations; on track to deliver additional savings in 2026 as anticipated

Initiatives:	Milestones:	Next targets:
Migrate U.S. credit customers	<ul> <li>✓ Migrated first customers to OneTru         <ul> <li>Customers experiencing faster processing and access to innovation like TruIQ</li> </ul> </li> <li>✓ Expanded dual run of key customers         <ul> <li>Deep engagement with largest customers</li> </ul> </li> </ul>	<ul> <li>Year-end: Achieve critical mass of U.S. credit customer migrations</li> <li>Mid-2026: Complete all U.S. credit migrations</li> </ul>
<ul><li>Deliver structural cost savings</li></ul>	<ul> <li>✓ Achieved targeted 2025 savings</li> <li>✓ Identified incremental vendor and internal savings to deliver 2026 targets</li> </ul>	<ul> <li>2026: Deliver \$35M OpEx savings* and reduce CapEx to 6% of revenue as anticipated to drive margin expansion</li> <li>2027+: Complete U.S. and global migrations to drive additional savings</li> </ul>
Diffuse OneTru globally	✓ Launched TruIQ analytics capabilities across India, Canada and the U.K.	<ul> <li>2026: Launch new OneTru-enabled solutions and modernize credit capabilities in Canada, U.K. and the Philippines</li> <li>2027+: Migrate remaining markets</li> </ul>





### OneTru already accelerating pace of innovation

Credit	Fraud	Marketing Communications		Consumer
	What's	resonating in the	market?	
Data Enrichment FactorTrust	Synthetic Fraud Credit Washing	Enhanced identity graph Identity Resolution in the Cloud	Branded Call Display Spoof Call Protection	Freemium offering Unified credit education platform
	V	Vhat's coming nex	ct?	
Credit Strategy Studio,	Behavioral Risk Score,	Audiences expansion	Omnichannel platform	Offers-as-a- service (Monevo)

Self-serve

measurement

New product innovation supporting industry-leading U.S. credit growth (+20% in Q3) and accelerating noncredit growth (+8%)

All services on

global platform

Global expansion

part of Advanced

Acquisition

part of Device

Risk



# OneTru leverages Al tools for faster, higher quality decision-making

#### **Advantaged for Al future**



# Al use cases being deployed



#### Al-driven value realization

**Differentiated data assets,** product data exhaust, and customer data connected by a leading identity graph

Enterprise data and workflow platform (OneTru) enabling scaled deployment of internal and 3<sup>rd</sup> party Al tools

**Extensive experience applying Al and machine learning** across
products, models and consulting

Internal productivity tools including OneTru Assist for developers; OneTru Al Studio for non-technical users

Agentic Al across OneTru for data onboarding, identity resolution, analytics and delivery

**Al-enabled solutions** including TrulQ, Fraud advanced analytics and Marketing behavioral knowledge graph Accelerated innovation and revenue growth

Improved customer experience

Strengthened operational excellence and efficiency

Enhanced risk mitigation and compliance

Al-empowered customers use more data and can adopt our newest innovations faster





### Increasing capital return to shareholders



<sup>\*</sup>Note: 2025 and 2026 represent expected figures.

#### **Shareholder-centric capital deployment**

- Increased share repurchases in Q3 and October
  - Repurchased \$160M in shares in Q3/October; ~\$200M YTD
  - View repurchases as highly attractive use of capital
- Expect to continue strong pace of repurchases in 2026
  - Board increased authorization from \$500 million to \$1 billion<sup>4</sup>
- Expect to complete Mexico acquisition in late 2025 or early 2026
  - Funding with cash-on-hand and debt
- No transformational M&A contemplated
  - Consider bolt-on M&A aligned to growth strategy

<sup>1) 2025</sup> organic constant-currency growth based on high-end of guidance; 2024 large breach remediation win was a 1 point tailwind to 2024 organic growth and a 1 point headwind to 2025 organic growth

Year-end 2025 reflects Leverage Ratio before completion of TransUnion de Mexico acquisition.

<sup>3)</sup> Defined as fee cash flow (cash flow from operations less capital expenditures) as a percentage of Adjusted Net Income

<sup>4) \$1</sup> billion share repurchase authorization is inclusive of repurchases to date.

<sup>9</sup> 



# Consolidated third quarter 2025 highlights

	Reported (\$M)	Y/Y Change
Revenue	\$1,170	8%
Organic Constant Currency Revenue		7%
Adjusted EBITDA	\$425	8%
Adjusted EBITDA Margin	36.3%	Flat
Adjusted Diluted EPS	\$1.10	6%

- Organic constant currency revenue growth of +7%, or +11% excluding last year's breach win comparison
- Margins modestly ahead of expectations due to revenue flow-through





	Reported (\$M)	Reported Y/Y	FX Impact	Inorganic Impact	Organic Constant Currency
Revenue	\$913	8%	-	-	7%
Financial Services	438	19%	_	_	19%
Emerging Verticals	330	7%	_	_	7%
Consumer Interactive	145	(17)%	_	1%	(18)%
Adjusted EBITDA	\$351	10%	_	_	9%

Note: Rows may not foot due to rounding. For additional information, refer to the "Non-GAAP Financial Information" section on slide 2 and the Appendix at the back of this investor presentation.



- U.S. Financial Services +19%, or +12% excluding mortgage
  - Card & Banking +5%
  - Consumer Lending +17%
  - Auto +16%
  - Mortgage +35% compared to flattish inquiries
- Emerging Verticals +7.5% led by Insurance up double-digits
- Consumer Interactive (17)%;
   mid-single digit growth
   excluding last year's breach win



<sup>\*</sup>Revenue growth figures referenced above are organic constant currency.



	Reported (\$M)	Reported Y/Y	FX Impact	Inorganic Impact	Organic Constant Currency
Revenue	\$260	8%	_	2%	6%
Canada	43	10%	(1)%	_	11%
Latin America	34	1%	1%	_	Flat
U.K.	71	24%	5%	9%	11%
Africa	19	14%	2%	_	12%
India	69	Flat	(5)%	<del>-</del>	5%
Asia Pacific	24	(8%)	_	<del>-</del>	(8%)
Adjusted EBITDA	\$112	2%	_	<del>-</del>	3%

Note: Rows may not foot due to rounding. For additional information, refer to the "Non-GAAP Financial Information" section on slide 2 and the Appendix at the back of this investor presentation.



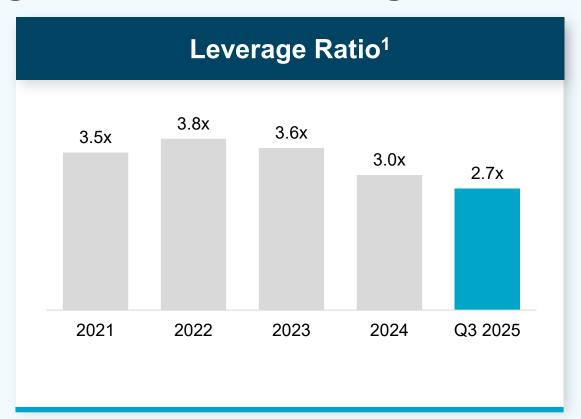
- U.K. **+11%** healthy volumes and ramping new wins
- Canada +11% share gains across verticals
- Africa +12% with growth across financial services, retail and insurance
- India +5% new wins and innovation offsetting tempered lending activity

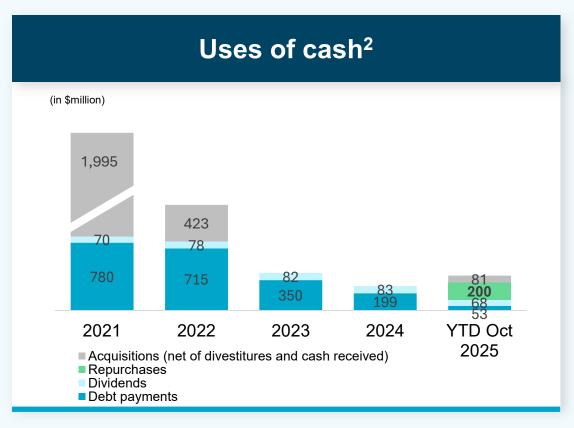


<sup>\*</sup>Revenue growth figures referenced above are organic constant currency.



# Natural de-levering and improving free cash flow generation enabling increased shareholder returns





<sup>1</sup>We define Leverage Ratio as net debt divided by Consolidated Adjusted EBITDA for the most recent twelve-month period including twelve months of Adjusted EBITDA from significant acquisitions. Net debt is defined as total debt less cash and cash equivalents as reported on the balance sheet as of the end of the period. Total debt is netted for deferred financing fees / original issue discount.



<sup>&</sup>lt;sup>2</sup>"Acquisitions (net of divestitures and cash received)" includes investments in consolidated affiliates (net of cash received), proceeds from divestitures of discontinued operations, purchases of non-controlling interests (net of proceeds from sales of non-controlling interests), purchases of notes receivable, and net proceeds from purchases and sales of other investments; "Repurchases" represents the cost to acquire shares excluding commissions and excise taxes. "Debt payments" represents voluntary and mandatory payments on our debt excluding the \$300 million paydown on TLB from upsize in TLA in 2023



### Fourth quarter 2025 guidance

Reported Revenue: \$1,119M to \$1,139M	+8% to +10%
M&A contribution:	~1pt. benefit
FX contribution:	Immaterial
Organic Constant Currency Revenue:	+7% to +9%
Mortgage impact:	~2pt. benefit
Organic CC Revenue ex. Mortgage:	+6% to +7%
Adjusted EBITDA: \$393M to \$407M	+4% to +8%
FX contribution:	Immaterial
Adjusted EBITDA margin:	35.1% to 35.8%
Adjusted EBITDA margin bps change:	(130)bps to (70)bps
Adjusted Diluted EPS: \$0.97 to \$1.02	(1)% to +5%

Note: For additional information, refer to the "Non-GAAP Financial Information" section on slide 2 and the Appendix at the back of this investor presentation.

#### Revenue

- Potential for upside if current U.S. lending conditions persist
- Mortgage inquiries expected to increase modestly

#### **Adjusted EBITDA**

 H2 margins of ~36%, consistent with H1 and FY 2025 expectations



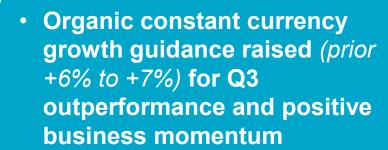


### Full-year 2025 revenue guidance

Reported Revenue: \$4.524B to \$4.544B	+8% to 8.5%
M&A contribution:	~0.5pt. benefit
FX contribution:	Immaterial
Organic Constant Currency Revenue:	+8%
Mortgage impact:	~2pt. benefit
Organic CC Revenue ex. Mortgage:	+5% to 6%

#### **Organic Growth Assumptions**

- <u>U.S. Markets</u> up high-single digit (up mid-single digit excluding mortgage)
  - Financial Services up mid-teens (up ~10% excluding mortgage)
  - Emerging Verticals up mid-single digit
  - Consumer Interactive down low-single digit
- <u>International</u> up mid-single digit (constant currency)



- ~1% headwind from breach win comparison
  - Consumer Interactive up lowsingle digit excluding breach
- U.S. mortgage: Expect nearly 30% revenue growth on modest inquiry declines
  - U.S. mortgage ~12% of trailing
     12-month revenue





# Full-year 2025 Adjusted EBITDA, Adjusted Diluted EPS and other guidance

Adjusted EBITDA: \$1.622B to \$1.637B	+8% to +9%
FX contribution:	immaterial
Adjusted EBITDA margin:	35.9% to 36.0%
Adjusted EBITDA margin bps change:	(10)bps to flat
Adjusted Diluted EPS: \$4.19 to \$4.25	+7% to +9%
Adjusted Tax Rate: ~26.5%	
Total D&A: ~\$570M	
D&A ex. step-up from 2012 change in contro acquisitions: <b>~\$285M</b>	ol and subsequent
Net Interest Expense: ~\$200M	
CapEx: ~8% of revenue	

The adjusted tax rate guidance of ~26.5% reflects expected full year GAAP effective rate of ~28% less the elimination of discrete adjustments and other items totaling ~(1.5%).

- Adjusted EBITDA guidance raised (prior +5% to +7%)
  - Driven by flow-through on stronger revenue growth
- Adjusted Diluted EPS
   guidance raised (prior +3% to
   +6%)
  - Double-digit growth excluding
     ~4 point headwind from higher tax rate
- Expect ~70% free cash flow conversion in 2025 (as a % of Adjusted Net Income), improving to 90%+ in 2026

# Positioned to unlock full benefit of trended and alternative data to the mortgage market with VantageScore 4.0

# TransUnion Innovative industry leader

- Only bureau with 30 months of trended data, offering the most complete picture of consumers
- Leader in alternative data, including rental and utility tradelines and short-term lending attributes
- Innovator for lenders (e.g., OneTru, TruIQ) and consumers (e.g., freemium credit education offering)
- Steward data on 295 million U.S. consumers; provide foundation of data management, cybersecurity, privacy, regulatory and legal compliance, and consumer engagement for personal lending

# VantageScore Most impactful and inclusive score

- First score leveraging trended data, enabling 33 million credit-invisible consumers to be scored
- Increased utilization by the largest banks and 3,700 institutions, including within securitization markets
- Leading score for credit education companies serving 220 million consumers
- Now accepted for all Fannie Mae, Freddie Mac, and VA mortgages
- Offered at a significant cost discount to FICO and free for evaluation to drive adoption

Source: TransUnion and VantageScore

Deliver vital credit data to benefit homebuyers, lenders and investors



# New mortgage offerings to increase Vantage adoption and provide lenders and consumers with savings and certainty

#### **Details of new mortgage credit offerings in 2026**

- VantageScore 4.0 for mortgage priced at \$4
  - Competitive option vs. FICO's announced 100% price hike to \$10
  - Cost for credit report plus VantageScore in 2026 will be similar to cost for credit report plus FICO score in 2025
  - Free VantageScore 4.0 to customers that purchase a FICO score from TransUnion through end of 2026 for evaluation purposes
- Multi-year pricing for credit report and VantageScore 4.0
  - Promotes certainty following several years of FICO score pricing increases
- Free VantageScore 4.0 credit score simulator
  - Empower prospective homebuyers to improve their credit score and qualify for the best possible mortgage terms
- All available through TrulQ analytics platform to accelerate VantageScore adoption and integration of new data assets

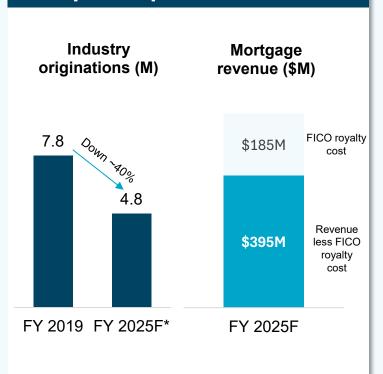
# Financial impact of new offerings

- 1. Reflects the primary value of data in lending
- 2. Saves cost and enables certainty for lenders
- 3. Preserves profitability of mortgage vertical
- 4. Incremental profit and margin opportunity with VantageScore adoption



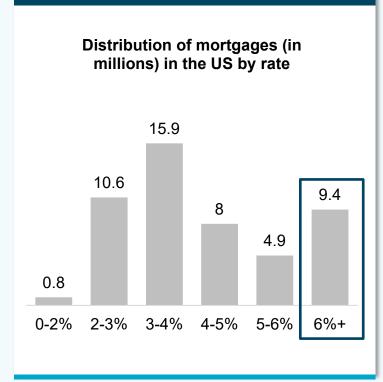
# Significant earnings potential from any mortgage recovery, with additional interest rate cuts likely in 2025-26

# Sizable mortgage profit despite depressed volumes



For additional information, refer to the "Non-GAAP Financial Information" section on slide 2 and the Appendix at the back of this investor presentation.

# Significant refinancing opportunity if rates fall



Originations and distribution of mortgages based on TransUnion Consumer Credit Database. \*FY 2025F Mortgage originations reflects trailing-twelvementh originations from Q2 2025

### **>>**

# Earnings potential from a mortgage recovery

- Every 10% increase in mortgage volume adds:
  - +\$40 million to Adjusted EBITDA
  - +\$0.15 to Adjusted Diluted EPS
- Full recovery to 2019 mortgage levels translates to:
  - +\$240 million to Adjusted EBITDA
  - +\$0.90 to Adjusted Diluted EPS
- Additional profit and margin upside from VantageScore adoption, new business wins and pricing



# Strong 2025 results underscore TransUnion's long-term earnings power



**Operating in attractive, high-growth markets** with diversified growth vectors across solutions, verticals and geographies



Transitioning from period of investment and change to period of execution and value creation



Modernizing to OneTru, a global data, analytics and workflow platform fueling innovation and operating efficiencies



**Delivering industry-leading financial results** with clear upside from accelerated innovation and credit volume normalization (particularly mortgage)



Expecting to drive strong revenue growth, margin expansion and enhanced free cash flow, enabling increased capital return to shareholders

View expected high-single digit revenue growth and double-digit underlying earnings growth in 2024-25 as indicative of TransUnion's earnings power; plan to provide updated financial framework at 2026 Investor Day



# Q8A



# Appendices and Non-GAAP Reconciliations



#### CREDIT BUREAUS: THE FOUNDATION OF INNOVATION

Innovation in financial services is built on the infrastructure credit bureaus created and have maintained for decades.



#### **Consumer engagement**

Steward over 250 million US credit histories. Invest significantly to empower consumers with robust education tools and enhanced support for 7 million annual US interactions.



#### **Data management**

Handle 65 petabytes of data. Ingest and match 2 billion monthly records. Onboard 100 million mortgage tradelines across 5,000+ furnishers. Manage enterprise-grade cybersecurity.



#### **Enterprise governance**

Invest heavily in a robust corporate governance program with ongoing monitoring, credentialing, and ensuring regulatory compliance.



#### **Data processing**

Provide nearly 1 billion instant US credit reports with scores each year. Deliver usable formats across multiple channels and adapt to evolving technology, new market standards, and system responsiveness.



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#### What that foundation made possible

#### Pioneered trended and blended credit data

First to market with trended credit data in 2013, playing a leading role in Fannie Mae's 2016 adoption, and now a key element in mortgage decisioning. First to commercialize risk scores that blend trended and alternative data in 2015.

#### Accelerated FinTech innovation

Enabled US FinTechs to scale via stable data foundation. fueling competition, smarter models, personalized lending and faster product launches.

#### Driving point-of-sale lending transparency

Partnering with major buy now, pay later (BNPL) lenders to responsibly furnish data to credit files, helping strengthen the lending ecosystem and enable more consumers to build credit.

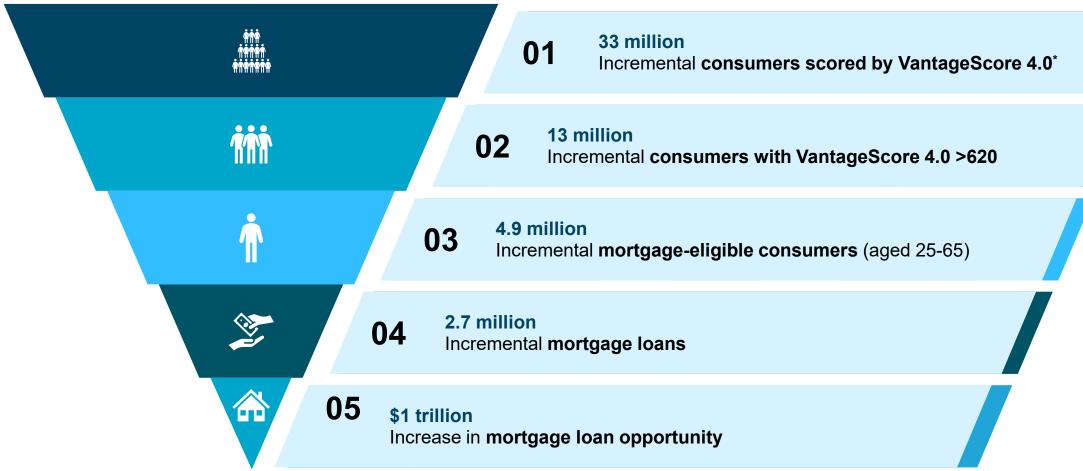
#### Unlocked real-time visibility to credit

Launched modern tools to empower millions of consumers to obtain free credit education services, including daily TransUnion credit scores and reports.

#### Transformed data delivery with OneTru™

Modernized tech development and data delivery within a unified, privacy-driven environment, which enabled the innovation behind TruIQ analytic solutions, and makes possible the acceleration of future market innovations.

# VantageScore 4.0 could help expand access for over 2 million consumers – \$1 trillion mortgage opportunity

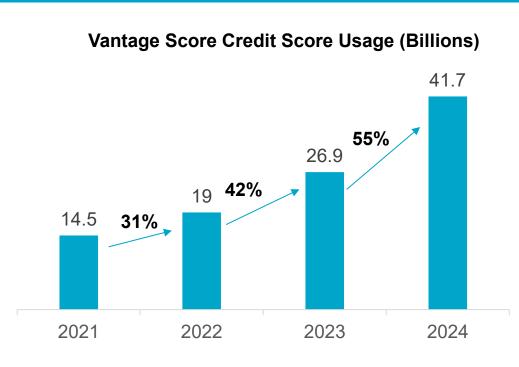


<sup>\* -</sup> Over traditional version of VantageScore

Source: VantageScore LLC Research

# In recent years, VantageScore adoption has rapidly increased across asset class

VantageScore usage has accelerated in recent years, with 55% growth from 2023 to 2024



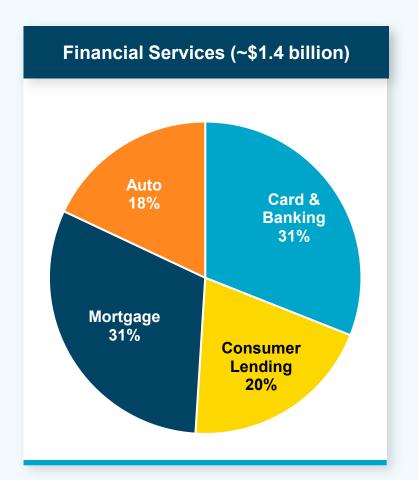
Source: 2024 VantageScore Mortgage Adoption Study that sourced information from all 3 credit bureaus.

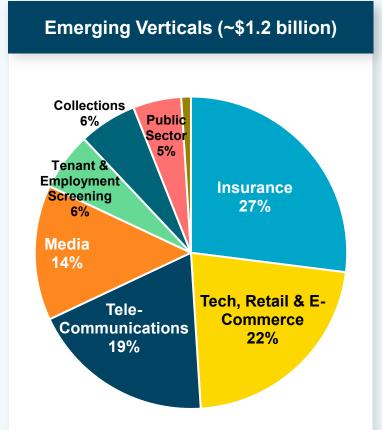
In 2025, there were over \$11B of ABS (asset-back securities) issued using VantageScore

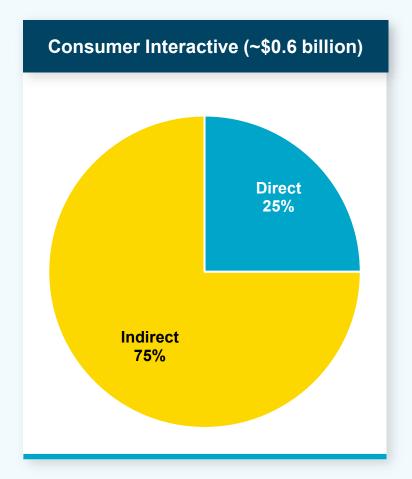
- Top 5 Auto Lender: Issued over \$5 Billion in ABS notes
- Top 10 Credit Card Lender: Issued over \$1 Billion in ABS notes
- Leading Consumer Loan Lender: Issued over \$1 Billion in ABS notes
- Major Subprime Auto Lender: Issued over \$4 Billion in ABS notes
- Notable Subprime Auto Lenders: Collectively issued over \$1
   Billion in ABS notes

Source: VantageScore LLC

### U.S. Markets revenue composition (FY 2024)



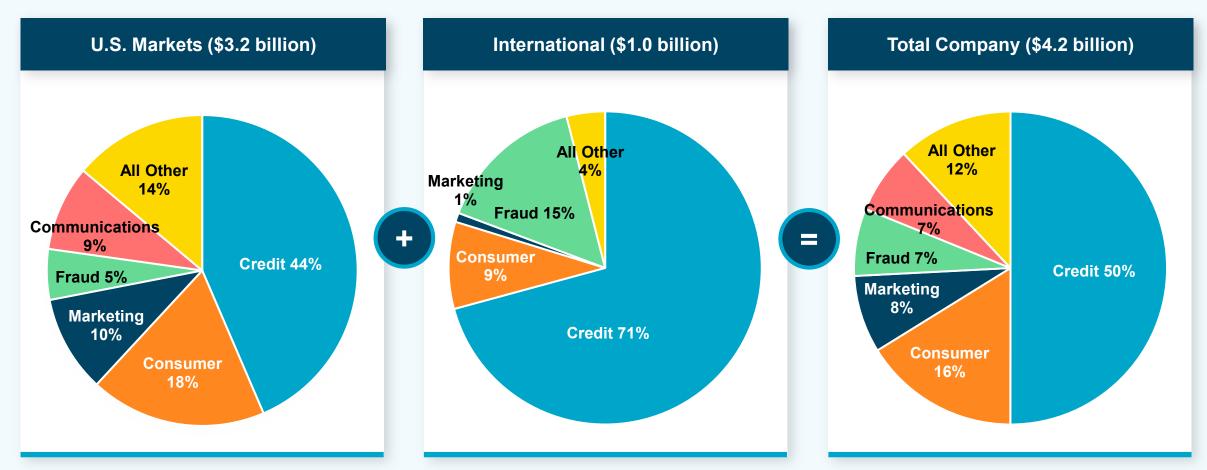




Note: ~1% of revenue in administrative/other



### Revenue by Solution Family (FY 2024)



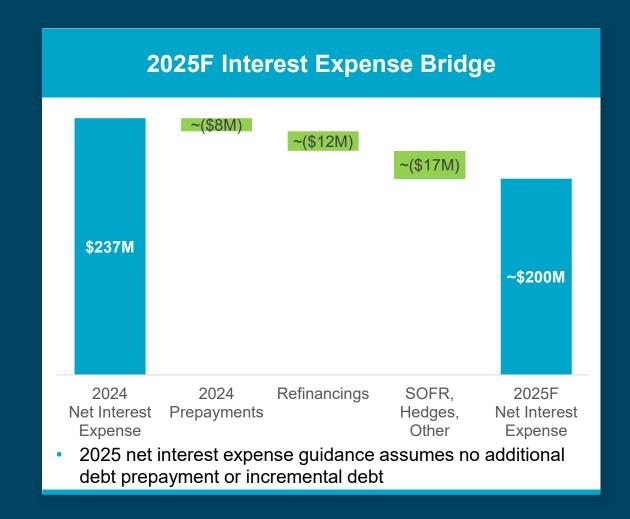
Note – "All Other" includes investigative solutions as well as vertical- and country-specific solutions





### Debt profile and 2025F interest expense bridge

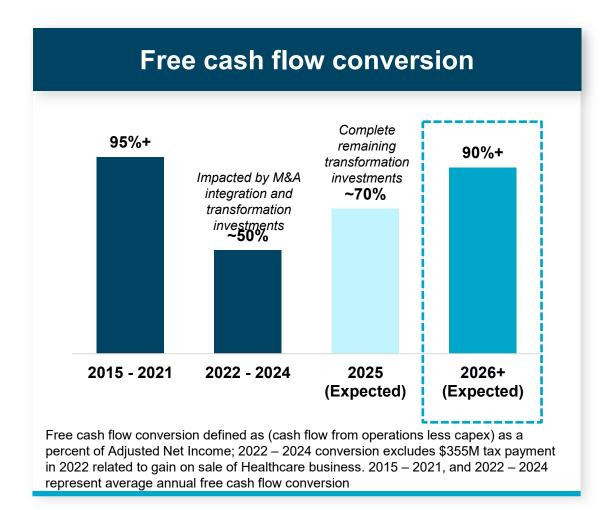
Debt Profile (9/30/25)											
	Notional (\$B) Rate										
Term Loan Tranche											
Term Loan A-4	1.3	Jun'29	SOFR + 1.25%								
Term Loan B-5	0.1	Nov'26	SOFR + CSA + 1.75%								
Term Loan B-9	1.9	Jun'31	SOFR + 1.75%								
Term Loan B-8	1.9	Jun'31	SOFR + 1.75%								
Swaps*											
June 2025	1.2	Dec'27	Receive SOFR, Pay 3.49%								
December 2021	1.5	Dec'26	Receive SOFR, Pay 1.39%								
December 2024	1.1	Dec'27	Receive SOFR, Pay 3.54%								
<ul> <li>~75% of debt</li> </ul>	is currently s	swapped t	<ul> <li>~75% of debt is currently swapped to fixed rate</li> </ul>								







### Strengthening free cash flow in 2025 and beyond



#### Path to improving free cash flow

- Continue to grow revenue and earnings
- Complete multi-year transformation program
  - \$100-120M of one-time spend remaining in 2025
  - Remaining ~\$35M of transformation operating expense savings expected in 2026; ~\$130M total
  - No further "Accelerated Technology Investment" addbacks upon program completion
- Reduce capital intensity
  - CapEx at 6% of revenues starting in 2026
  - CapEx focused more on product investments
- Optimize working capital usage





# Strong free cash flow and optimized leverage enables balanced capital allocation

### Prioritize growth investments

- Fund growth investments while expanding margins, supported by revenue growth and ongoing business optimization
- Focus areas of investment:
  - Technology and platform enhancements
  - New product innovation
  - Incremental sales specialists
  - International expansion
- Consider bolt-on M&A aligned to growth strategy

# Manage leverage and liquidity

- Targeting Leverage Ratio of <2.5x
- Continue to evaluate debt structure and voluntary prepayments
- Maintain appropriate cash balances and explore repatriation opportunities
  - ~60% of current cash is overseas

## Increase capital returns to shareholders

- Grow dividend alongside Adjusted Net Income
  - Raised quarterly dividend to \$0.115 from \$0.105 in Q1 2025
- Maintain 10%-15% dividend payout ratio
- Increase bias toward share repurchases going forward
  - Board expanded share repurchase authorization to \$1 billion in October 2025 (inclusive of repurchases made to date)





## Disciplined M&A approach aligned to growth strategy

#### **Strategic Focus for M&A**



### M&A is an important strategic tool, but strength of portfolio creates a high bar

- Ongoing transformation supports a generation of innovation-led growth
- Not seeking large, transformational M&A

#### Focus for bolt-on M&A and minority investments:

- Foreign credit bureaus
- Data assets centered around consumer identity
- Complementary capabilities for core solutions

#### **Financial Considerations**



#### M&A evaluated against all alternatives to maximize longterm free cash flow per share

#### **Key financial guideposts:**

- Attractive cash-on-cash return and unlevered IRR exceeding cost of capital
- Additive to revenue growth rate
- Strong profitability with path to scale to company-level margins
- Accretive to Adjusted Diluted EPS by Year 2
- Ability to return to target leverage within one year





### Adjusted EBITDA and Adjusted EBITDA Margin

\$ in millions			nths Ended nber 30,	Nine Months Ended September 30,		
		2025	2024		2025	2024
Reconciliation of Net income attributable to TransUnion to consolidated Ad	djusted EBI	TDA:				
Net income attributable to TransUnion	\$	96.6	\$ 68.0	\$	354.2	\$ 218.2
Net interest expense		53.7	58.9		148.2	183.3
Provision for income taxes		50.0	24.9		135.4	68.9
Depreciation and amortization		145.6	133.6		427.2	400.5
EBITDA	\$	345.8	\$ 285.4	\$	1,065.0	\$ 870.8
Adjustments to EBITDA:						
Stock-based compensation	\$	36.4	\$ 33.8	\$	106.9	\$ 85.7
Mergers and acquisitions, divestitures and business optimization <sup>2</sup>		6.9	7.3		20.2	17.1
Accelerated technology investment <sup>3</sup>		22.1	21.8		65.4	58.6
Operating model optimization program <sup>4</sup>		11.5	47.3		26.7	86.4
Net other <sup>5</sup>		2.3	(2.0)	)	(55.0)	9.7
Total adjustments to EBITDA	\$	79.2	\$ 108.3	\$	164.2	\$ 257.5
Consolidated Adjusted EBITDA	\$	425.1	\$ 393.7	\$	1,229.2	\$ 1,128.4
Net income attributable to TransUnion margin		8.3 %	6.3 %		10.4 %	6.9%
Consolidated Adjusted EBITDA margin <sup>6</sup>		36.3 %	36.3 %	)	36.1 %	35.9%





### **Adjusted Net Income and Adjusted Diluted EPS**

\$ in millions, except per share data	Three Months Ended September 30,				N	line Mont Septem	hs Ended ber 30,	
	:	2025	2024		2025		2024	
Reconciliation of Net income attributable to								
TransUnion to Adjusted Net Income:								
Net income attributable to TransUnion	\$	96.6	\$	68.0	\$	354.2	\$ 218.2	
Adjustments before income tax items:								
Amortization of certain intangible assets <sup>1</sup>		73.2		71.5		217.2	214.9	
Stock-based compensation		36.4		33.8		106.9	85.7	
Mergers and acquisitions, divestitures and business optimization <sup>2</sup>		6.9		7.3		20.2	17.1	
Accelerated technology investment <sup>3</sup>		22.1		21.8		65.4	58.6	
Operating model optimization program <sup>4</sup>		11.5		47.3		26.7	86.4	
Net other <sup>5</sup>		1.6		(2.1)		(56.7)	8.6	
Total adjustments before income tax items	\$	151.8	\$	179.6	\$	379.7	\$ 471.3	
Total adjustments for income taxes <sup>7</sup>		(31.9)		(43.1)		(96.7)	(112.9)	
Adjusted Net Income	\$	216.5	\$	204.5	\$	637.2	\$ 576.6	
Weighted-average shares outstanding:								
Basic		194.8		194.6		194.9	194.3	
Diluted		197.2		197.0		197.2	196.3	
Adjusted Earnings per Share:								
Basic	\$	1.11	\$	1.05	\$	3.27	\$ 2.97	
Diluted	\$	1.10	\$	1.04	\$	3.23	\$ 2.94	

	\$ in millions, except per share data	Th	ree Mon Septem		١	line Mont Septem	
		2	2025	2024		2025	2024
	Reconciliation of Diluted earnings per share from Net income attributable to TransUnion to Adjusted Diluted Earnings per Share:						
	Diluted earnings per common share from:						
	Income attributable to TransUnion	\$	0.49	\$ 0.35	\$	1.80	\$ 1.11
1	Adjustments before income tax items:						
	Amortization of certain intangible assets <sup>1</sup>		0.37	0.36		1.10	1.09
	Stock-based compensation		0.18	0.17		0.54	0.44
	Mergers and acquisitions, divestitures and business optimization <sup>2</sup>		0.04	0.04		0.10	0.09
	Accelerated technology investment <sup>3</sup>		0.11	0.11		0.33	0.30
1	Operating model optimization program <sup>4</sup>		0.06	0.24		0.14	0.44
	Net other <sup>5</sup>		0.01	(0.01)		(0.29)	0.04
١	Total adjustments before income tax items	\$	0.77	\$ 0.91	\$	1.92	\$ 2.40
1	Total adjustments for income taxes <sup>7</sup>		(0.16)	(0.22)		(0.49)	(0.57)
1	Adjusted Diluted Earnings per Share	\$	1.10	\$ 1.04	\$	3.23	\$ 2.94
4							





### **Adjusted Effective Tax Rate**

\$ in millions		Three Mor Septem		Nine Months Ended September 30,						
		2025	2024		2025		2024			
Income before income taxes	\$	150.1	\$ 96.8	\$	500.7	\$	300.5			
Total adjustments before income tax items from Adjusted Net Income table above		151.8	179.6		379.7		471.3			
Adjusted income before income taxes	\$	301.9	\$ 276.4	\$	880.4	\$	771.8			
Reconciliation of Provision for income taxes to Adjusted Provision for Income	Taxes:	<u> </u>								
Provision for income taxes		(50.0)	(24.9)		(135.4)		(68.9)			
Adjustment for income taxes:										
Tax effect of above adjustments		(34.5)	(41.8)		(99.8)		(108.5			
Eliminate impact of excess tax expense for stock-based compensation		(1.9)	(2.3)		(1.6)		(1.4			
Other <sup>8</sup>		4.5	0.9		4.7		(3.0)			
Total adjustments for income taxes	\$	(31.9)	\$ (43.1)	\$	(96.7)	\$	(112.9)			
Adjusted Provision for Income Taxes	\$	(81.8)	\$ (68.0)	\$	(232.1)	\$	(181.8			
Effective tax rate		33.3 %	25.7 %		27.0 %		22.9 %			
Adjusted Effective Tax Rate		27.1 %	24.6 %		26.4 %		23.6 %			





## **Leverage Ratio**

\$ in millions	Mon	ing Twelve ths Ended nber 30, 2025
Reconciliation of Net income attributable to TransUnion to consolidated Adjus	sted EBITDA:	
Net income attributable to TransUnion	\$	420.4
Net interest expense		201.6
Provision for income taxes		165.3
Depreciation and amortization		564.5
EBITDA	\$	1,351.9
Adjustments to EBITDA:		
Stock-based compensation	\$	142.5
Mergers and acquisitions, divestitures and business optimization <sup>2</sup>		29.5
Accelerated technology investment <sup>3</sup>		91.0
Operating model optimization program <sup>4</sup>		35.2
Net other <sup>5</sup>		(42.9)
Total adjustments to EBITDA	\$	255.3
Consolidated Adjusted EBITDA		1,607.2
Adjusted EBITDA for Pre-Acquisition Period <sup>9</sup>		1.2
Leverage Ratio Adjusted EBITDA	\$	1,608.3
Total debt	\$	5,120.1
Less: Cash and cash equivalents		749.9
Net Debt	\$	4,370.2
Ratio of Net Debt to Net income attributable to TransUnion		10.4
Leverage Ratio		2.7





### Non-GAAP Adjustment Footnotes

As a result of displaying amounts in millions, rounding differences may exist in the tables and footnotes.

- 1. Consisted of amortization of intangible assets from our 2012 change-in-control transaction and amortization of intangible assets established in business acquisitions after our 2012 change-in-control transaction.
- 2. Mergers and acquisitions, divestitures and business optimization consisted of the following adjustments:

	Α	Adjusted EBITDA & Adjusted Net Income								Leverage Ratio				
\$ in millions		Three Months Ended September 30,			N	ine Mont Septem			Trailing Twelve Mont Ended September 3					
	2	025		2024		2025	2024			2025				
Transaction and integration costs	\$	2.7	\$	3.6	\$	10.9	\$	7.0	\$	15.1				
Fair value and impairment adjustments		4.2		-		9.3		8.0		16.8				
Post-acquisition adjustments		-		3.7		-		9.4		(2.4)				
Total mergers and acquisitions, divestitures and business optimization	\$	6.9	\$	7.3	\$	20.2	\$	17.1	\$	29.5				

3. Represents expenses associated with our accelerated technology investment to migrate to the cloud. There are three components of the accelerated technology investment: (i) building foundational capabilities which includes establishing a modern, API-based and services-oriented software architecture, (ii) the migration of each application and customer data to the new enterprise platform, including the redundant software costs during the migration period, as well as the efforts to decommission the legacy system, and (iii) program enablement, which includes dedicated resources to support the planning and execution of the program. The amounts for each category of cost are as follows:

		Adjusted	I EB	BITDA & A	come	Leverage Ratio						
	Th	Three Months Ended				line Mon	ths	Ended	Trailing Twelve Mont			
\$ in millions		September 30,				Septem	ıbe	r 30,	Ended September 3			
		2025		2024	2025			2024		2025		
Foundational Capabilities	\$	4.4	\$	9.9	\$	16.0	\$	25.0	\$	26.8		
Migration Management		17.7		11.0		49.3		29.9		62.6		
Program Enablement		-		0.9		-		3.8		1.6		
Total accelerated technology investment	\$	22.1	\$	21.8	\$	65.4	\$	58.6	\$	91.0		





# Non-GAAP Adjustment Footnotes 4. Operating model optimization consisted of the following adjustments:

	I	djusted	I EB	ITDA &	٩djı	usted Ne	t In	come	Leverage Ratio			
\$ in millions		ree Mor Septem	Ended 30,	N	line Mon Septen				ing Twelve Months ed September 30,			
	7	2025		2024		2025		2024		2025		
Employee separation	\$	5.1	\$	-	\$	5.1	\$	24.7	\$	5.1		
Facility exit		-		40.5		-		42.1		-		
Business process optimization		6.4		6.8		21.6		19.6		30.1		
Total operating model optimization	\$	11.5	\$	47.3	\$	26.7	\$	86.4	\$	35.2		

Net other consisted of the following adjustments:

				Adjusted	EB	ITDA				A	djusted N		Leverage Ratio																																	
\$ in millions		ee Mor Septen		Ended 30,	Ni	Nine Months Ended September 30,			Three Mor Septen		N	ine Mont Septem			Trailing Twelve Months Ended September 30,																															
	2	025		2024		2025	2024		2025		2024		2025		2024	2025																														
Deferred loan fee expense from debt prepayments and refinancing	\$	-	\$	0.1	\$	(0.1)	\$ 9.	2 9	\$ -	\$	0.1	\$	(0.1)	\$	9.2	\$ 8.5																														
Other debt financing expenses		0.5 0.5 1.6 (1.7)		0.5		1.6	1.6 1.6		-		-		-		-		-		-		-		-	2.3																						
Currency remeasurement on foreign operations				1.6		1.6 (1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(1.7)		(0.6)	(0.4)		1.6		(1.7)		(0.6)	
Legal and regulatory expenses, net		-		-		(56.0)	-		-		-		(56.0)		-	(56.0																														
Other non-operating (income) and expense		0.2		(0.8)		0.1	(0.	7)	-		(0.5)		-		(0.2)	0.3																														
Total other adjustments	\$	2.3 \$		§ (2.0)		(55.0)	\$ 9.7		\$ 1.6		(2.1)	\$ (56.7)		\$ 8.6		\$ (42.9)																														

- Consolidated Adjusted EBITDA margin is calculated by dividing Consolidated Adjusted EBITDA by total revenue.
- Total adjustments for income taxes represents the total of adjustments discussed to calculate the Adjusted Provision for Income Taxes
- Other adjustments for income taxes include:

A	Three Mor			September 30,       2025     2023       3.8 \$ (5.6) \$       (2.3)     1.7       (1.2)     7.3       0.7     1.3			
\$ in millions	Septem	ibe				iber	
	2025		2024		2020		2023
Deferred tax adjustments	\$ 1.8	\$	3.8	\$	(5.6)	\$	(1.4)
Valuation allowance adjustments	0.2		(2.3)		1.7		(2.1)
Return to provision, audit adjustments, and reserves related to prior periods	2.4		(1.2)		7.3		1.2
Other adjustments	0.1		0.7		1.3		(0.7)
Total other adjustments	\$ 4.5	\$	0.9	\$	4.7	\$	(3.0)

The trailing twelve months ended September 30, 2025 includes the six months of Adjusted EBITDA related to Monevo prior to our acquisition in April 2025.





### Adjusted EBITDA and Adjusted EPS Guidance

\$ in millions, except per share data	nree Mor Decembe		١	Year Decembe		
	Low	High		Low		High
Guidance reconciliation of Net income attributable to TransUnion to Adjusted EBITDA:						
Net income attributable to TransUnion	\$ 84	\$ 93	\$	438	\$	448
Interest, taxes and depreciation and amortization	242	247		953		957
EBITDA	\$ 326	\$ 340	\$	1,391	\$	1,405
Stock-based compensation, mergers, acquisitions, divestitures and business optimization-related expenses and other adjustments <sup>1</sup>	68	68		232		232
Adjusted EBITDA	\$ 393	\$ 407	\$	1,622	\$	1,637
Net income attributable to TransUnion margin	7.5 %	8.2 %		9.7 %		9.9 %
Consolidated Adjusted EBITDA margin <sup>2</sup>	35.1 %	35.8 %		35.9 %		36.0 %
Guidance reconciliation of Diluted earnings per share to Adjusted Diluted Earnings per Share:						
Diluted earnings per share	\$ 0.42	\$ 0.47	\$	2.21	\$	2.26
Adjustments to diluted earnings per share <sup>1</sup>	0.55	0.55		1.98		1.98
Adjusted Diluted Earnings per Share	\$ 0.97	\$ 1.02	\$	4.19	\$	4.25

As a result of displaying amounts in millions, rounding differences may exist in the table.

- 1. These adjustments include the same adjustments we make to our Adjusted EBITDA and Adjusted Net Income as discussed in the Non-GAAP Financial Measures section of our Earnings Release.
- 2. Consolidated Adjusted EBITDA margin is calculated by dividing Consolidated Adjusted EBITDA by total revenue.

